

Welcome to Mikron Group



> Content

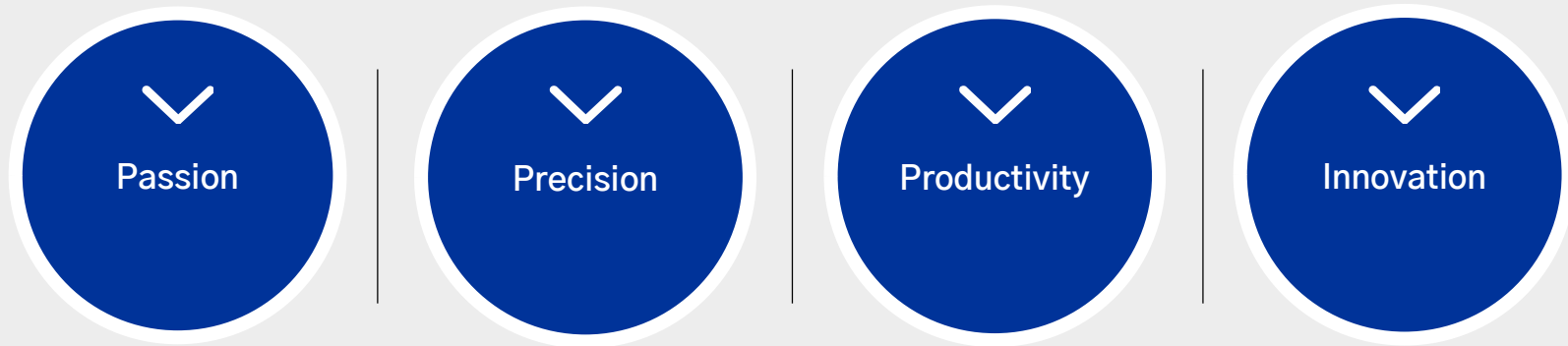
1. Group Overview
2. Corporate Governance
3. Financial Figures
4. Mikron Machining Solutions
5. Mikron Automation



Group Overview

The Mikron Group

Creating value with passion for precision





PHARMA/MEDTECH

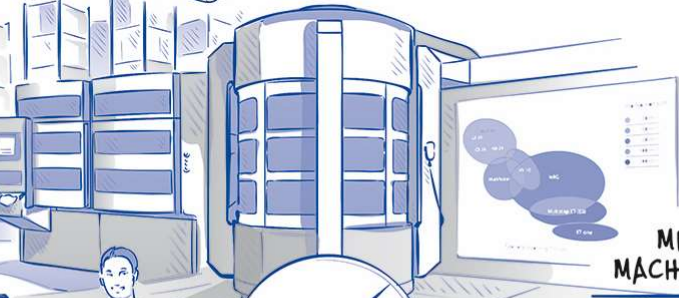


PASSION



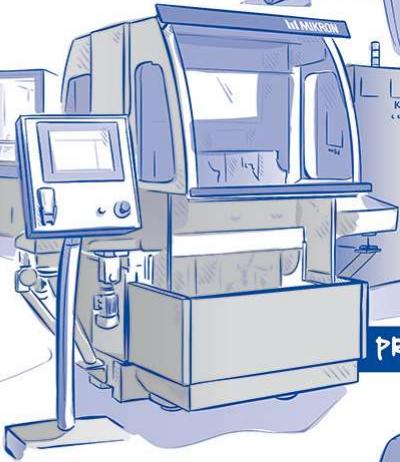
AUTOMOTIVE

PRECISION



MIKRON MACHINING

MIKRON AUTOMATION



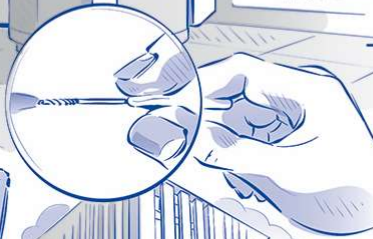
PRODUCTIVITY



INNOVATION



SERVICES



MIKRON TOOL

TECHNOLOGY CENTER



THE WORLD OF
MIKRON

Mikron Group

Creating value with passion for precision

Mikron Machining Solutions



Mikron Machining

Customized, highly productive machining systems and high-performance cutting tools



Mikron Tool

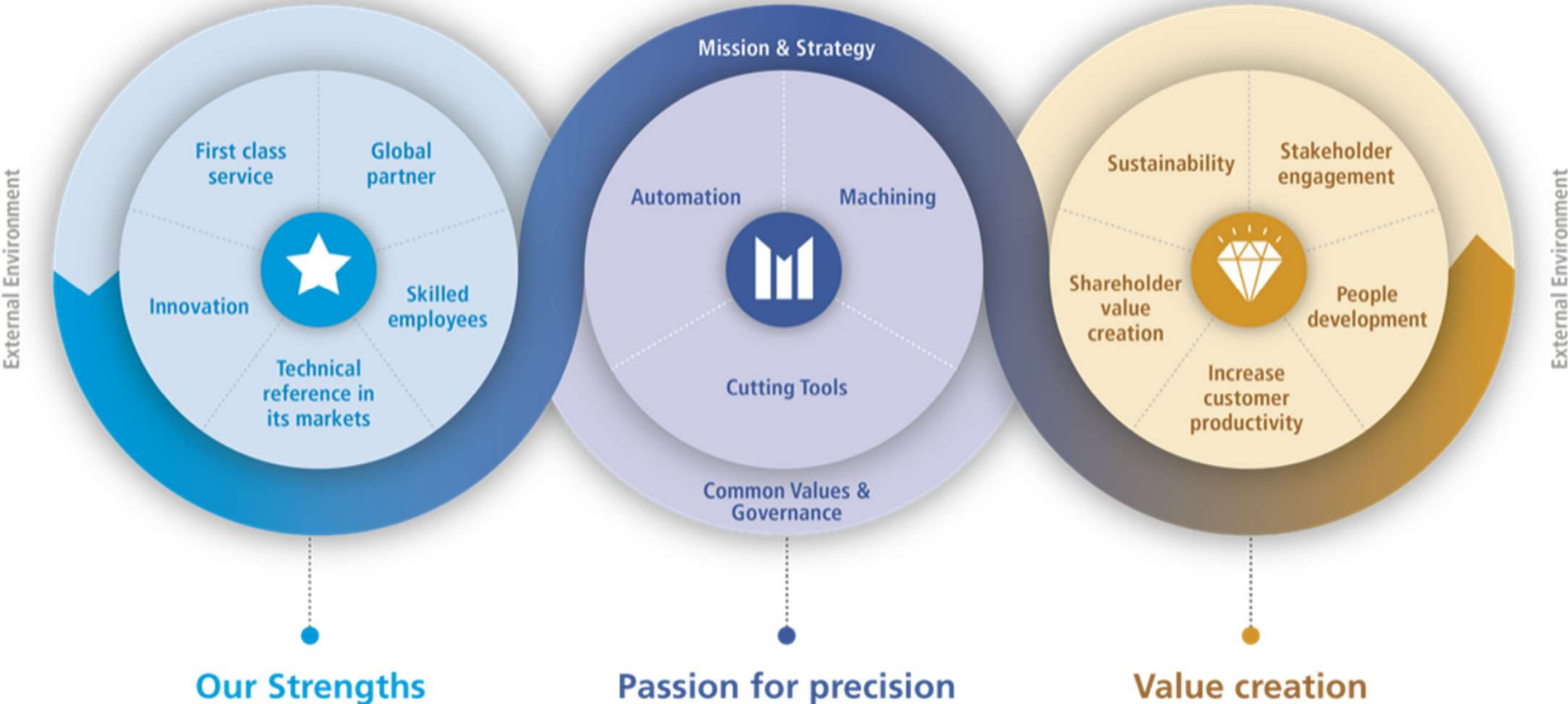
Mikron Automation



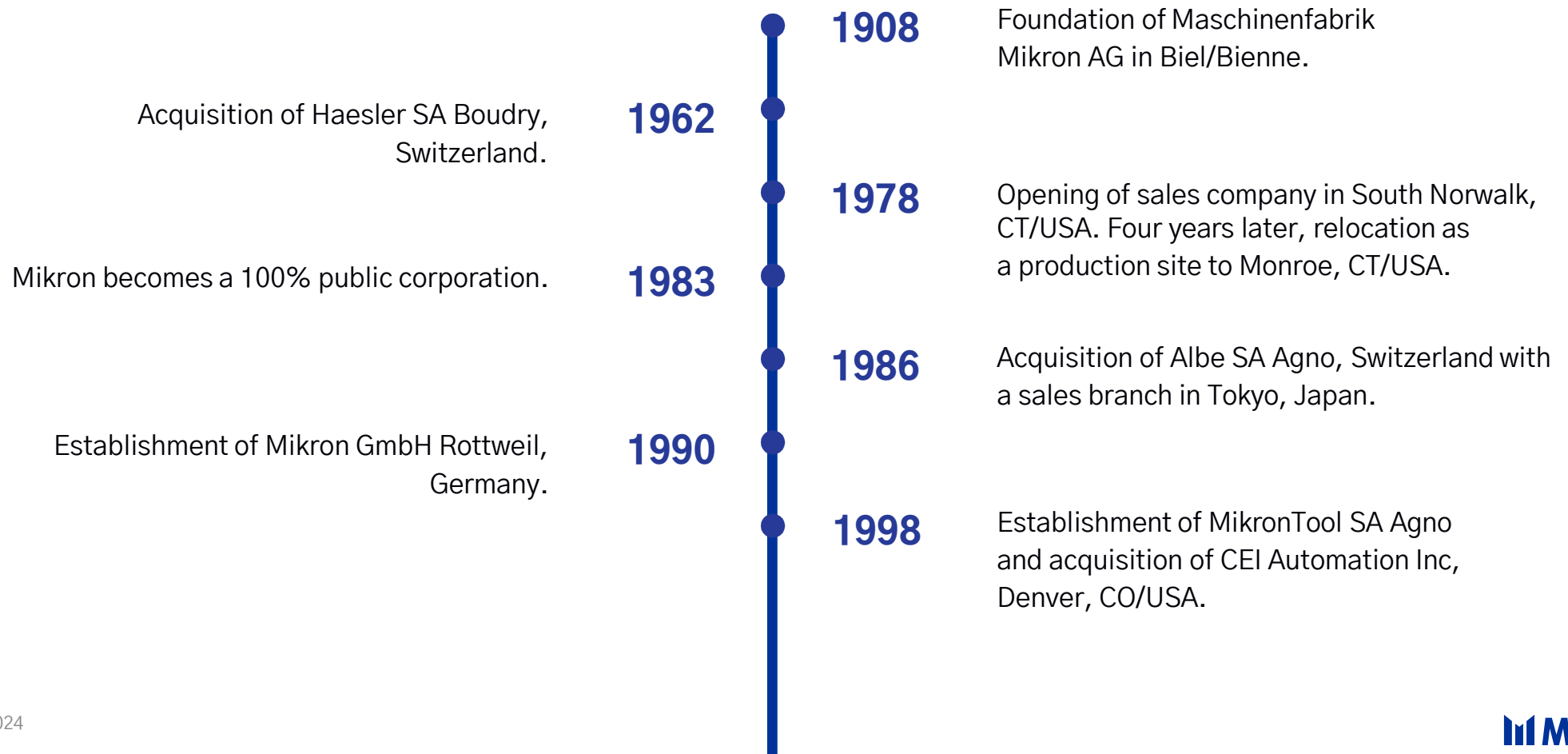
Mikron Automation

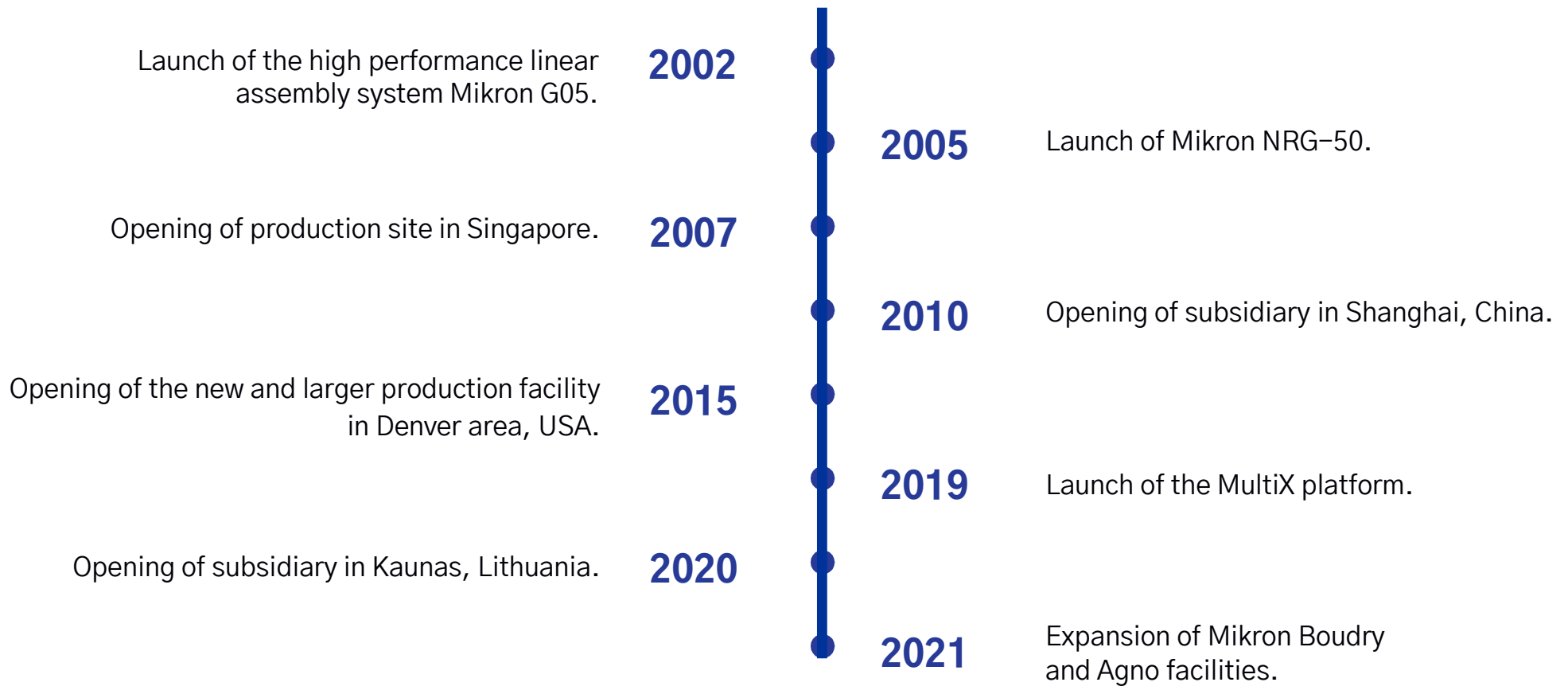
Scalable and customized assembly systems

The Mikron business model



Our major milestones





Mikron Group

The strategy of Mikron



The most productive assembly solutions, manufacturing systems and cutting tools



Long-term partner



Continuous development of technical skills and project teams



Customer proximity

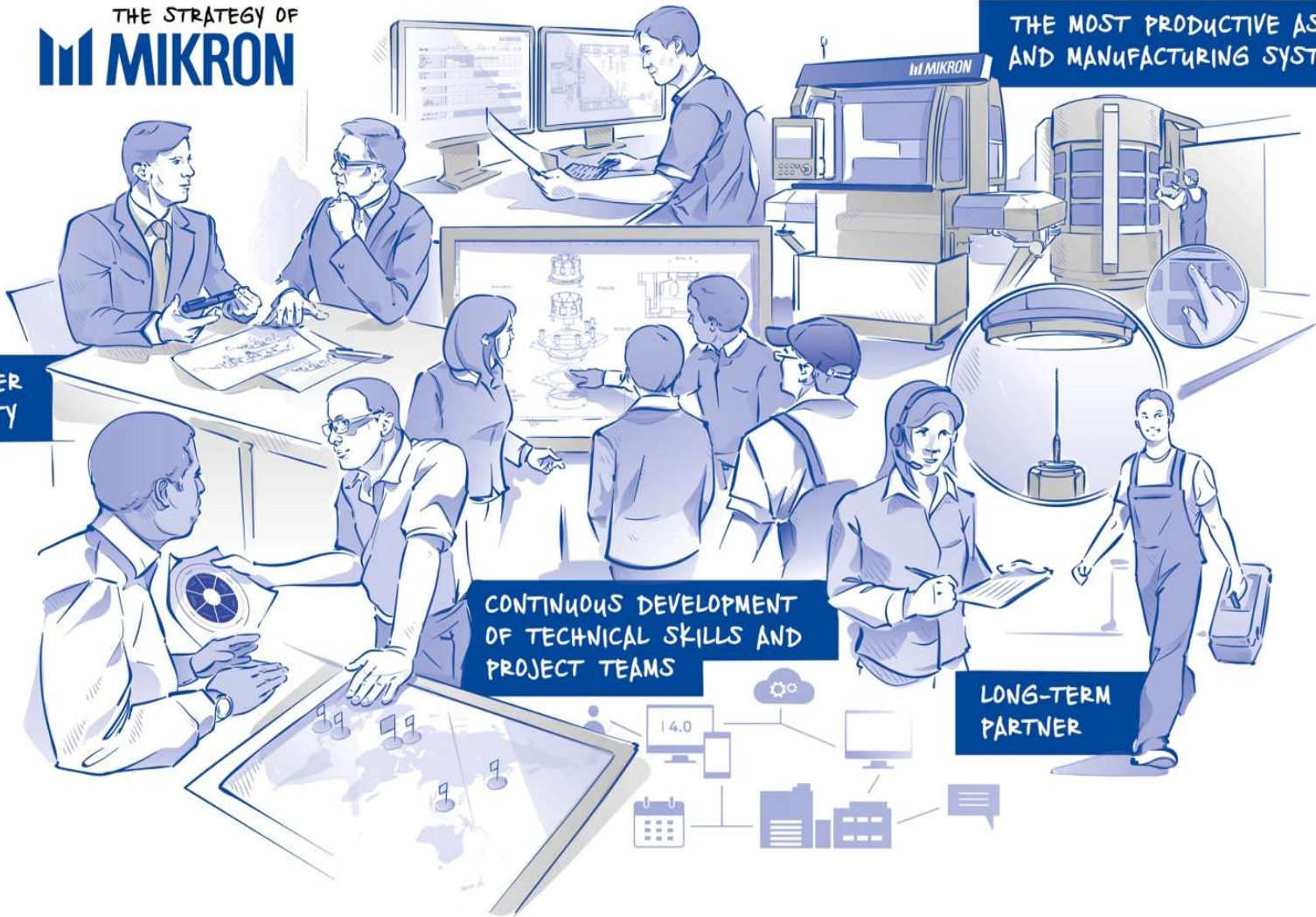
THE STRATEGY OF
MIKRON

THE MOST PRODUCTIVE ASSEMBLY
AND MANUFACTURING SYSTEMS

CUSTOMER
PROXIMITY

CONTINUOUS DEVELOPMENT
OF TECHNICAL SKILLS AND
PROJECT TEAMS

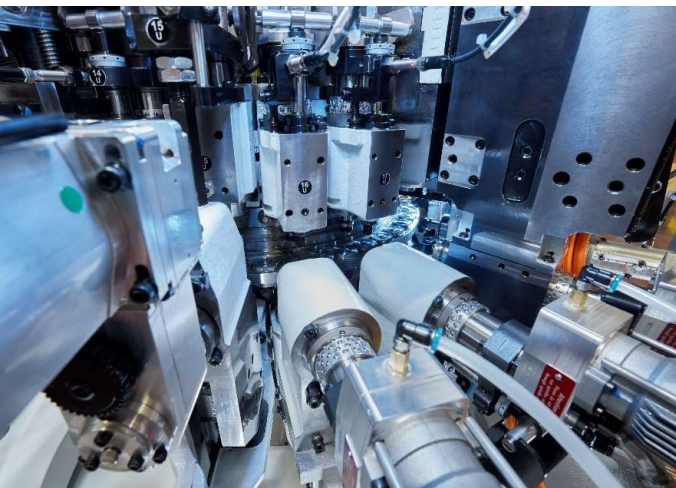
LONG-TERM
PARTNER



Strategic focus

The most productive assembly and manufacturing systems

Innovative systems,
e.g. MultiX



Innovative tools,
e.g. control software



Effective project management



Strategic focus

Long-term partner

Service 24/7



Continuous improvement of products and systems



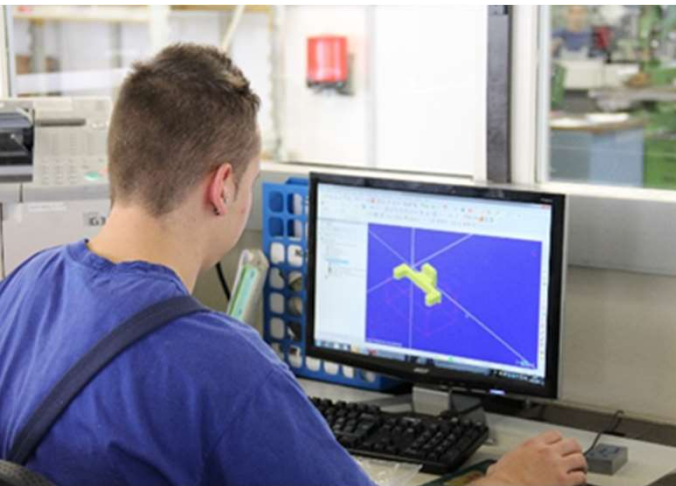
Engineering with the customer



Strategic focus

Continuous development of technical skills and project teams

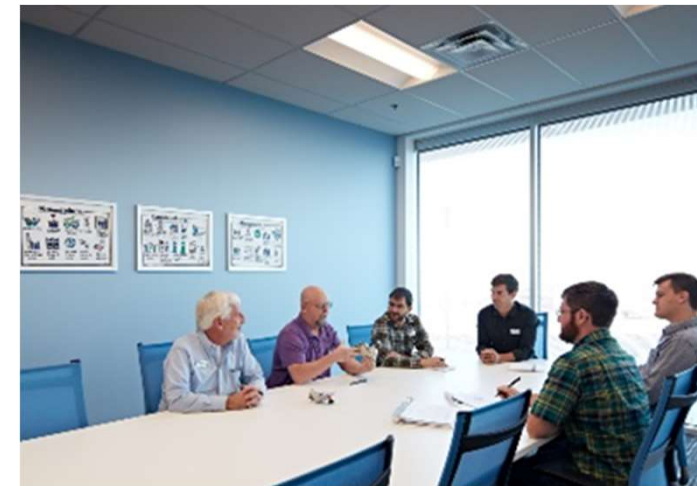
Over 90 apprentices,
also in the USA



Technology Center of Mikron Tool
in Agno



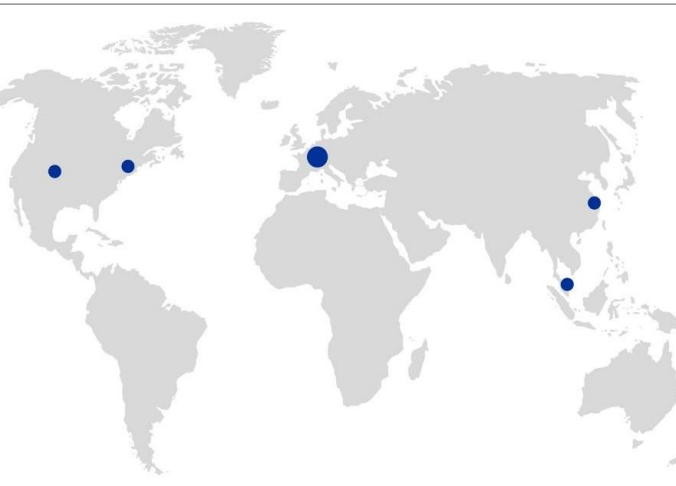
Leadership trainings



Strategic focus

Customer proximity

Worldwide presence

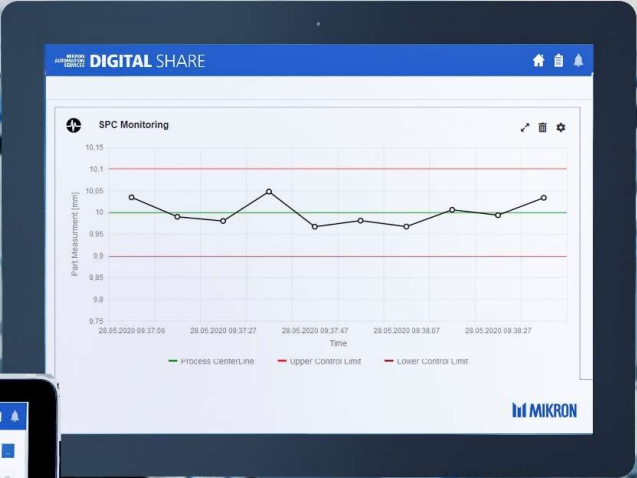


Expansion in the USA & Europe



Tool business in the FTZ Shanghai

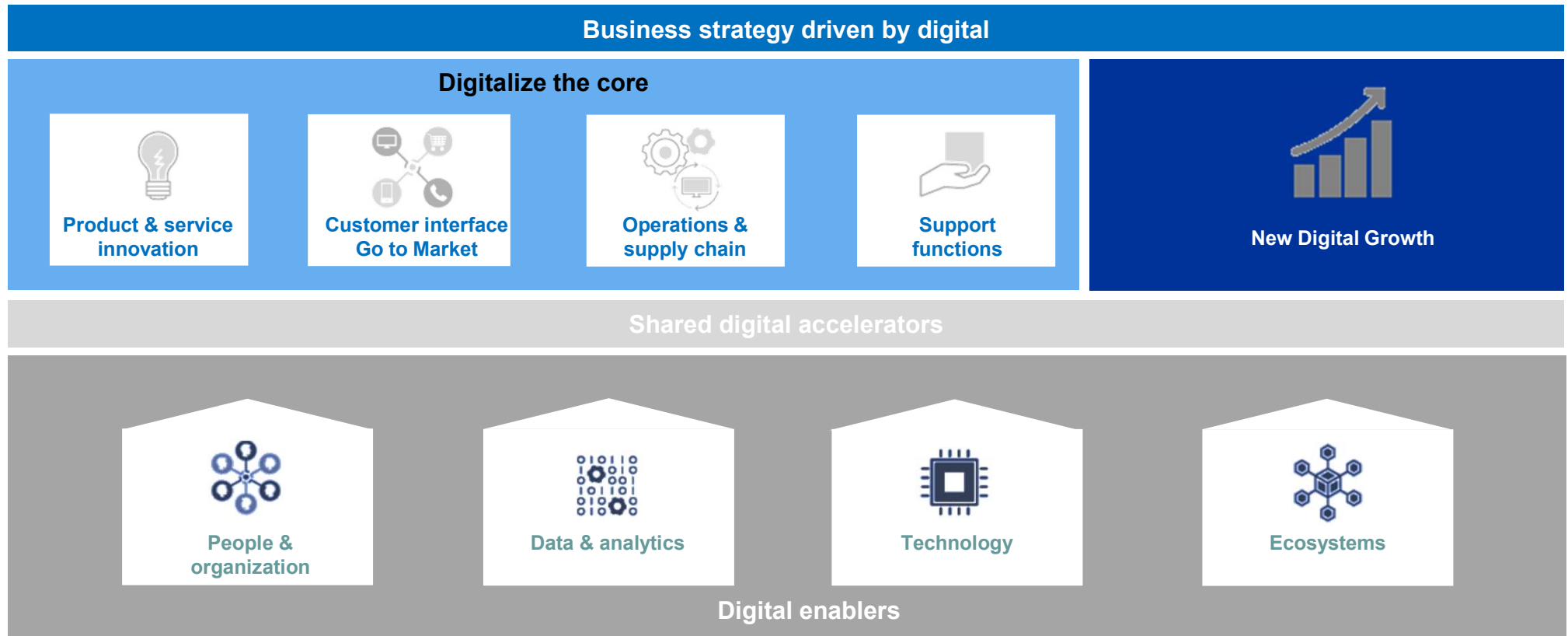




DIGITAL SERVICES

ANALYSE, PREDICT AND SHARE ANYWHERE, ANYTIME

Digital Framework @ Mikron



- Mikron Automation
- Mikron Tool
- Mikron Machining

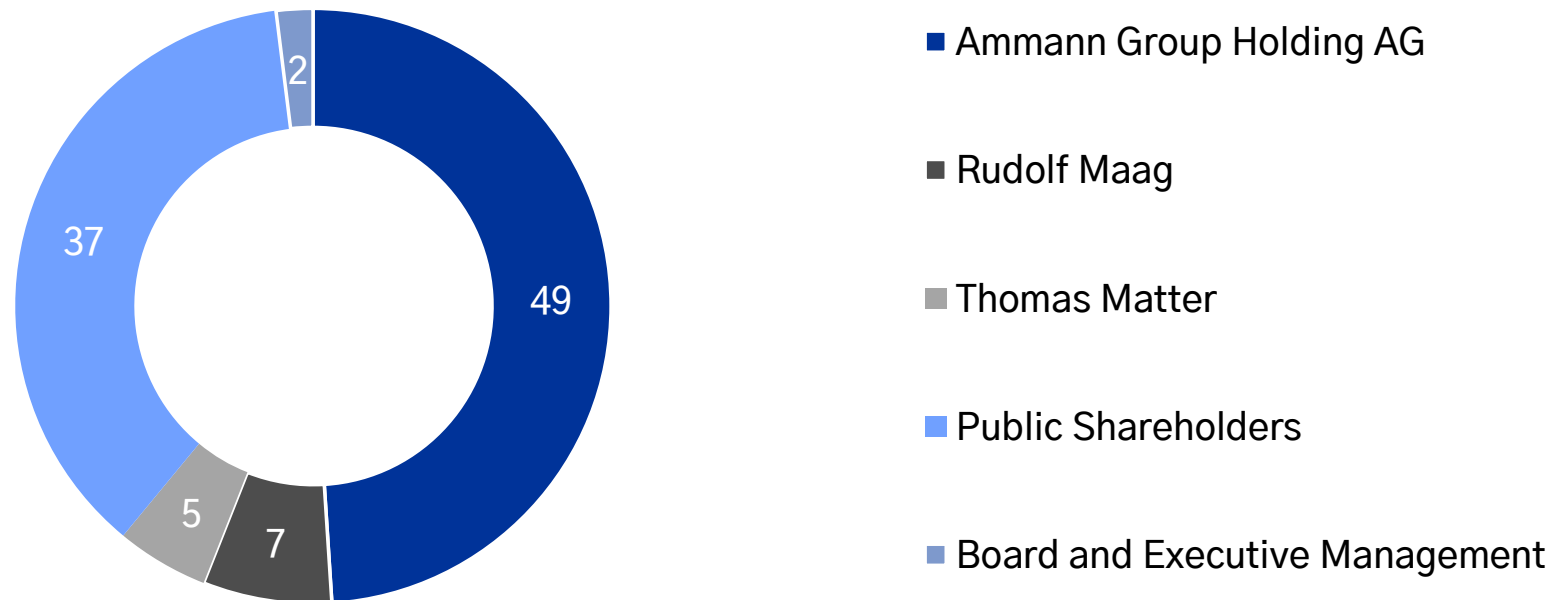
Mikron Locations





Corporate Governance

Ownership of Mikron Holding AG



Board of Directors



Paul Zumbühl
Chairman,
non-executive,
since 2018



Andreas Casutt
Vice-Chairman,
non-executive,
since 2013



Hans-Michael Hauser
Member,
non-executive,
since 2016



Alexandra Bendler
Member,
non-executive,
since 2022



Hans-Christian Schneider
Member,
non-executive,
since 2022

Group Management



Marc Desrayaud

CEO Mikron Group

since 2021

Master in Elektronik & Industrial Marketing

Rolf Rihs

COO Mikron Automation

since 2002

Master in Mechanical Engineering

Javier Perez Freije

CFO Mikron Group

since 2018

Doctorate in Industrial Engineering

CSR Framework

Focus Areas

Workplace



- Social Responsibility
- Health & Safety
- Employee Satisfaction
- Diversity

Environment



- Business Integrity
- Environmental Protection and Emission

Marketplace



- Supply Chain
- Product and Service Quality

Innovation



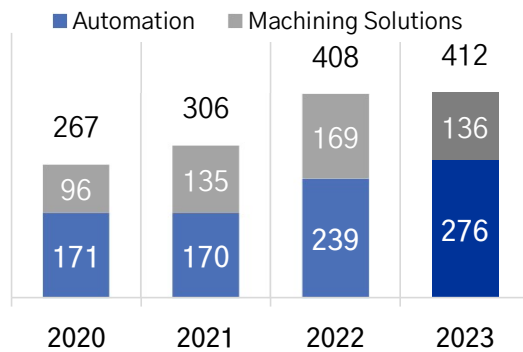
- Production Solutions
- Process Innovation
- Economic Performance

3

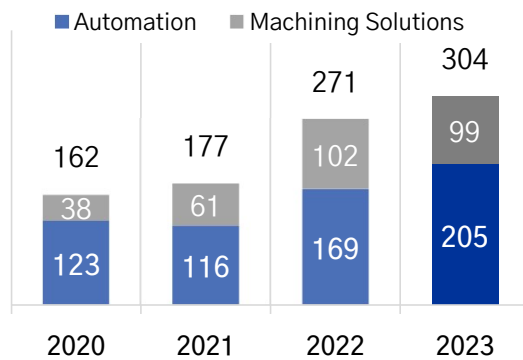
Financial Figures

Order Intake

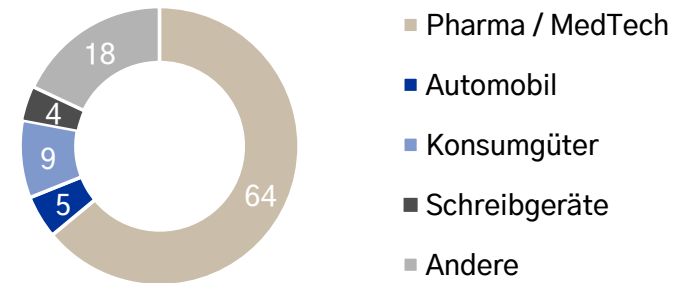
Order intake in CHF Mio.



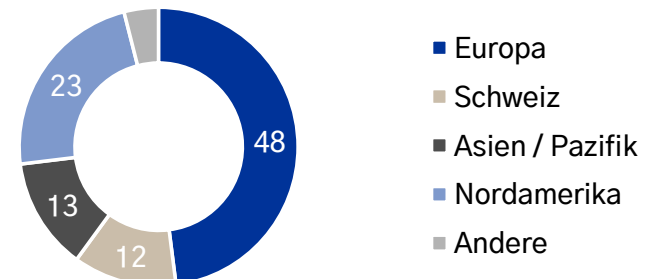
Backlog in CHF Mio.



Order intake by market segment in %

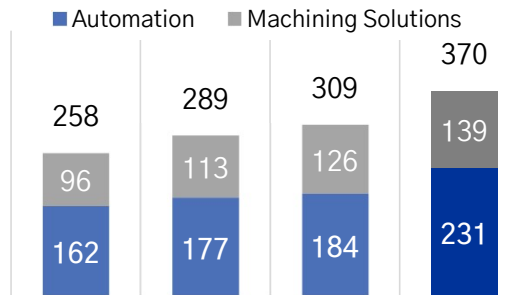


Order intake by region in %

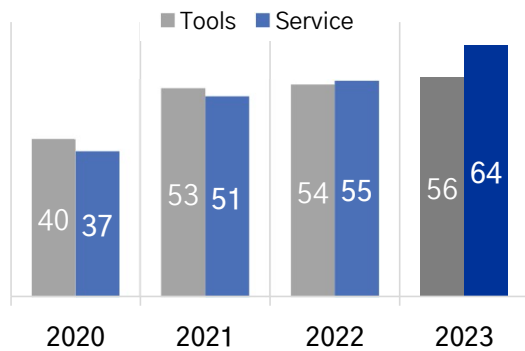


Sales

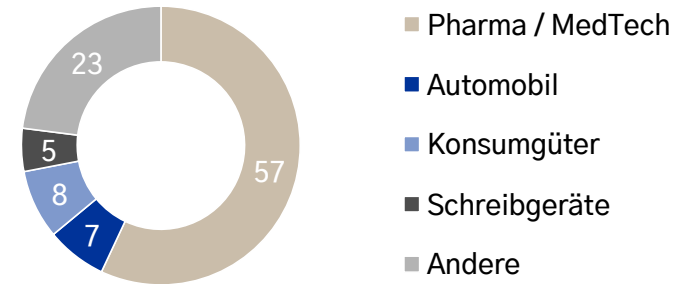
Sales in CHF million



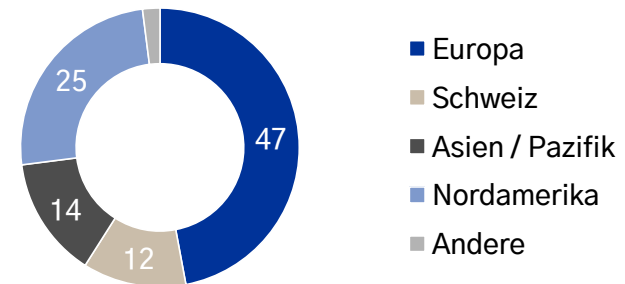
Service & Tools in CHF million



Sales by market Segment in %

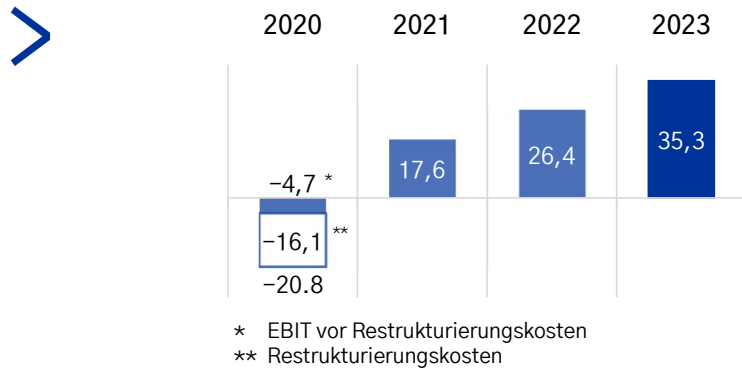


Sales by region in %

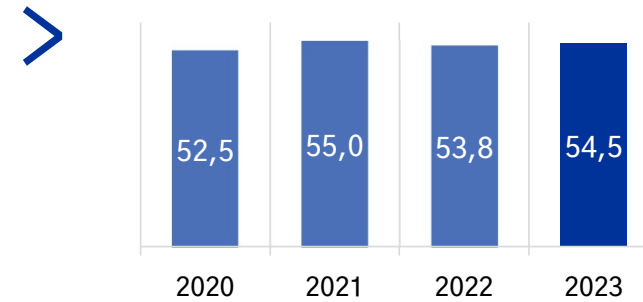


Performance

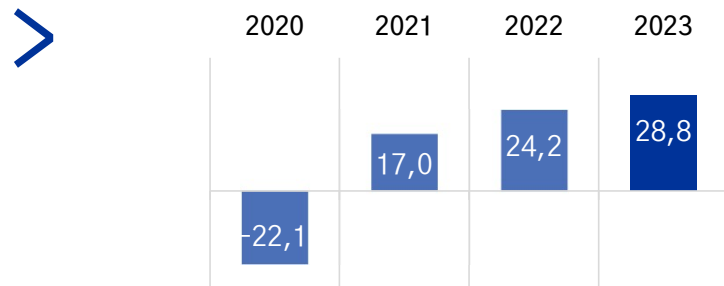
EBIT in CHF million



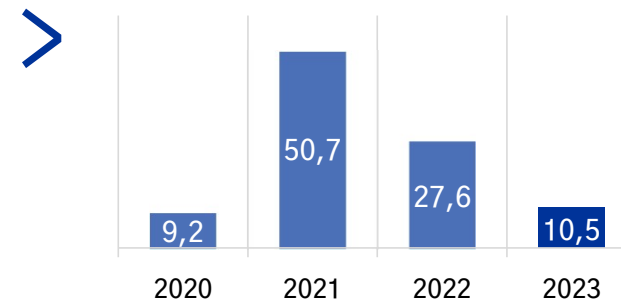
Equity Ratio in %



Net Result in CHF million



Cash Flow from op. activities in CHF million



Key Figures

in CHF million

in CHF Mio.	2020	2021	2022	2023
Auftragseingang ¹⁾	267.3	305.7	408.0	412.1
Umsatz	257.8	289.5	309.4	370.2
Auftragsbestand ¹⁾	161.6	176.7	270.7	304.3
EBIT ¹⁾	-4.7*	17.6	26.4	35.3
<i>in % des Umsatzes</i>	<i>-1.8%</i>	<i>6.1%</i>	<i>8.5%</i>	<i>9.5%</i>
Personalbestand ¹⁾	1'331	1'327	1'414	1'548
Geldfluss aus betr. Tätigkeit	9.2	50.7	27.6	10.5
Eigenkapital	145.5	165.1	186.0	203.8
<i>in % der Bilanzsumme</i>	<i>52.5%</i>	<i>55.0%</i>	<i>53.8%</i>	<i>54.5%</i>
Net Working Capital ¹⁾	22.8	-2.0	6.3	31.6
Nettoliquidität	16.3	46.6	58.8	80.2

1) Alternative Performance Measures, see Annual Report 2022, pages 148 to 150

* CHF million -20.8 after restructuring cost



Mikron Machining Solutions



Mikron Machining Solutions

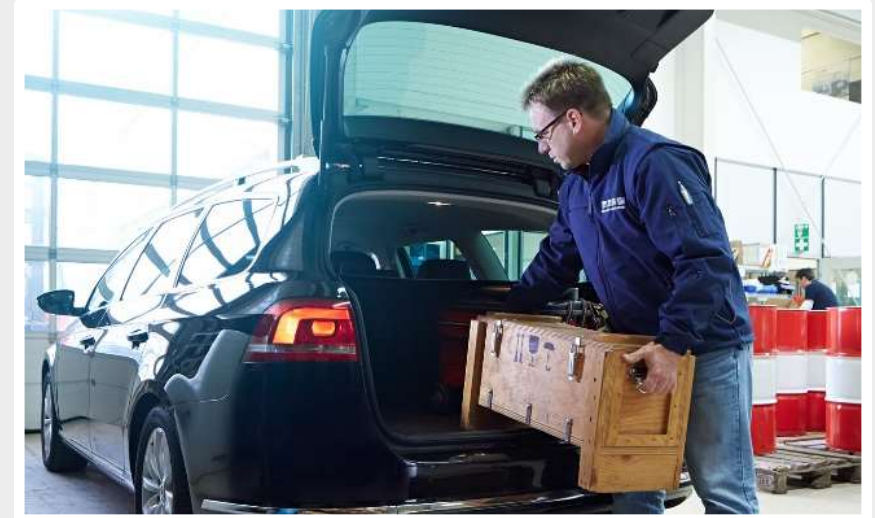
We are the leading supplier of customized, highly productive machining systems for the manufacture of complex high-precision components made of metal. We develop and produce the therefore necessary high-performance cutting tools itself.

Customized and highly productive machining systems

Machining systems



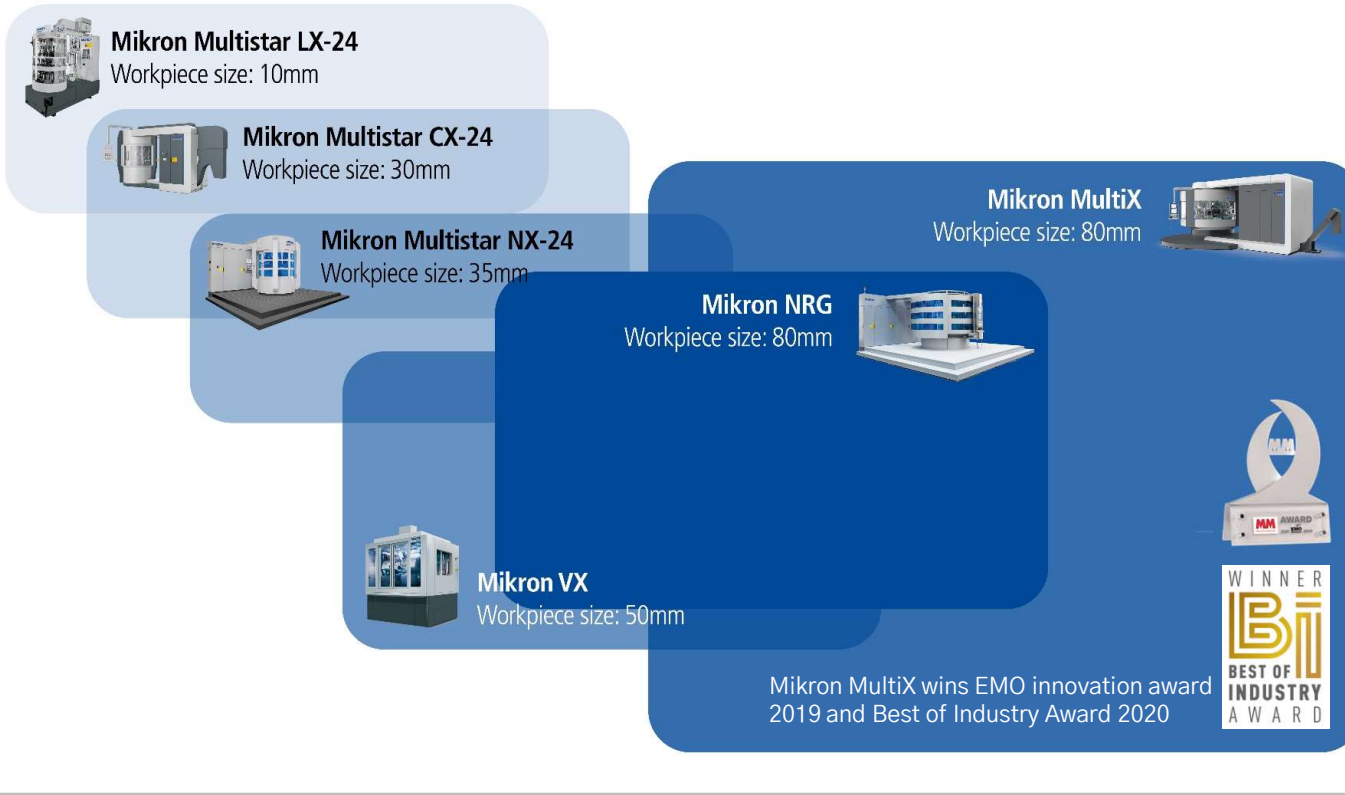
Services



Machining Systems + Innovative Services



PRODUCTIVITY >>>



FLEXIBILITY >>>



Reactive
Technical Support –
repair your machine



Preventive
Service & Maintenance –
prevent machine stops



4.0
Predictive
miS4.0 – predict your
machine maintenance



Proactive
Business Support – keep &
improve machine productivity



Spare Parts
Reliable supply of original
Mikron spare parts



Second Life
Guarantee continuous use
of you investment

For the manufacture of complex high-precision components made of metal

Watch strap



HVAC compressor housing



Connector pin





Drilling tools

Diameter: 0.1 mm to 32 mm

Depth: 3 – 50 x d

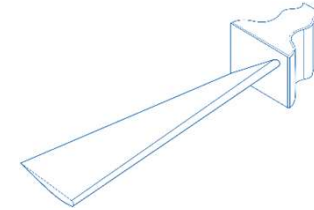
Milling & Deburring tools

Diameter: 0.2 mm to 32 mm

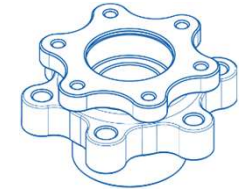
Depths: 1.5 – 5 x d



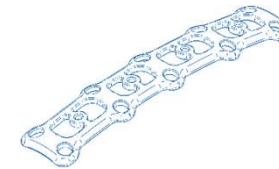
Energy



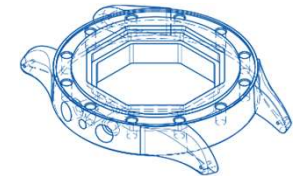
Automotive



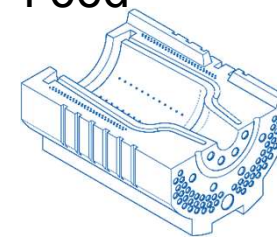
Medical



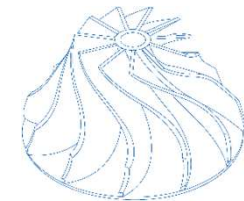
Watch



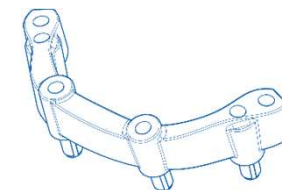
Food



Aerospace



Dental

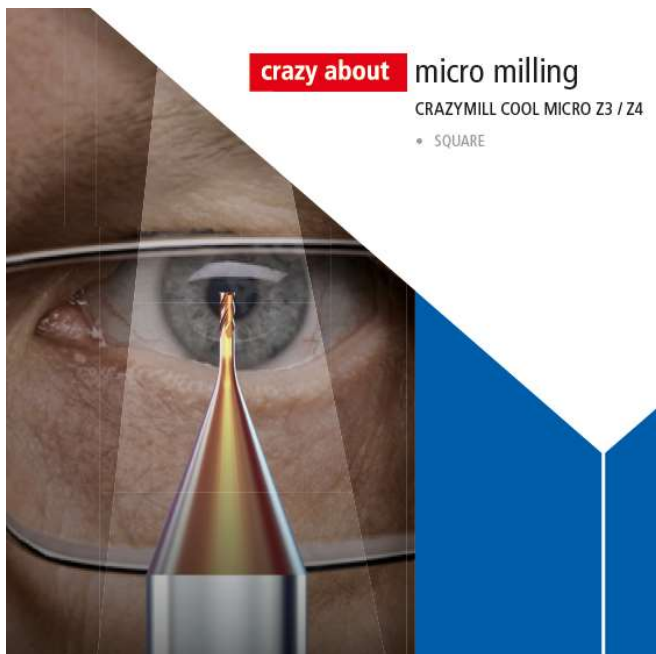


Mechanical

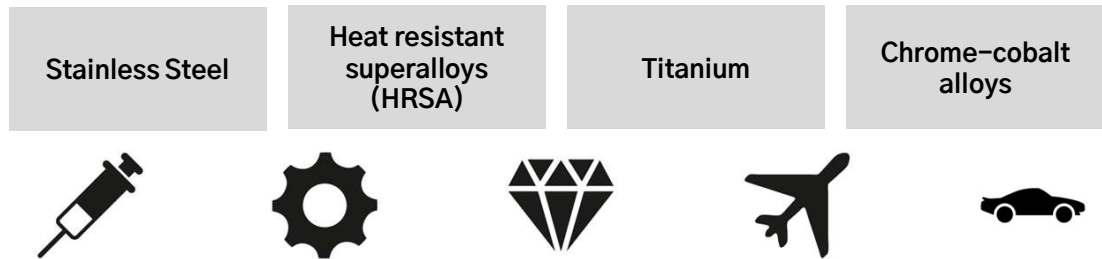


Mikron Tools

New Tools for «4M» Materials



New solutions for growing market for difficult to machine materials



Mikron Machining Solutions – key facts

Headquarters	Mikron Switzerland AG, Agno
Experience	Over 100 years worldwide
Number of employees	558 FTE (31.12.2022, incl. Mikron Tool)
Net sales	2022: CHF 126 million (incl. Mikron Tool) 2023: CHF 139 million (incl. Mikron Tool)
Main end user markets	Bluechip automotive and watchmaker customers, and many hidden champions in diverse industries
Main markets	Europe, Asia & Pacific, North America
Systems installed	More than 7,000
Order value	CHF 0.4 to 6.0 million
Projects per year	80 to 150 (machines)
Number of facilities	4 sites

5

Mikron Automation



Automation solutions

We are is your partner for scalable and customized assembly systems – from the first idea to the highest performance solutions

Scalable and customized assembly systems

Engineering and project management



Process integration

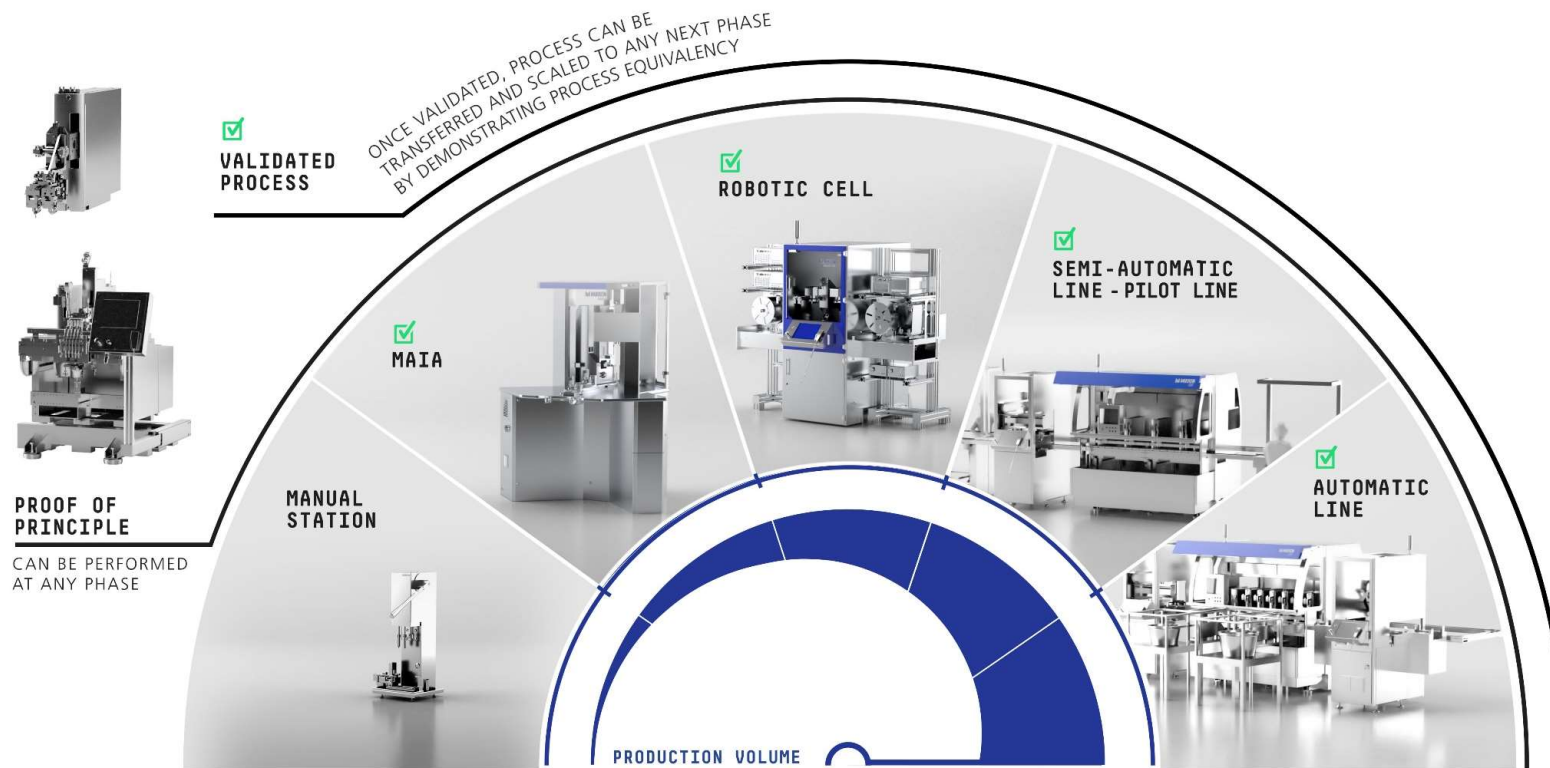


Documentation and services



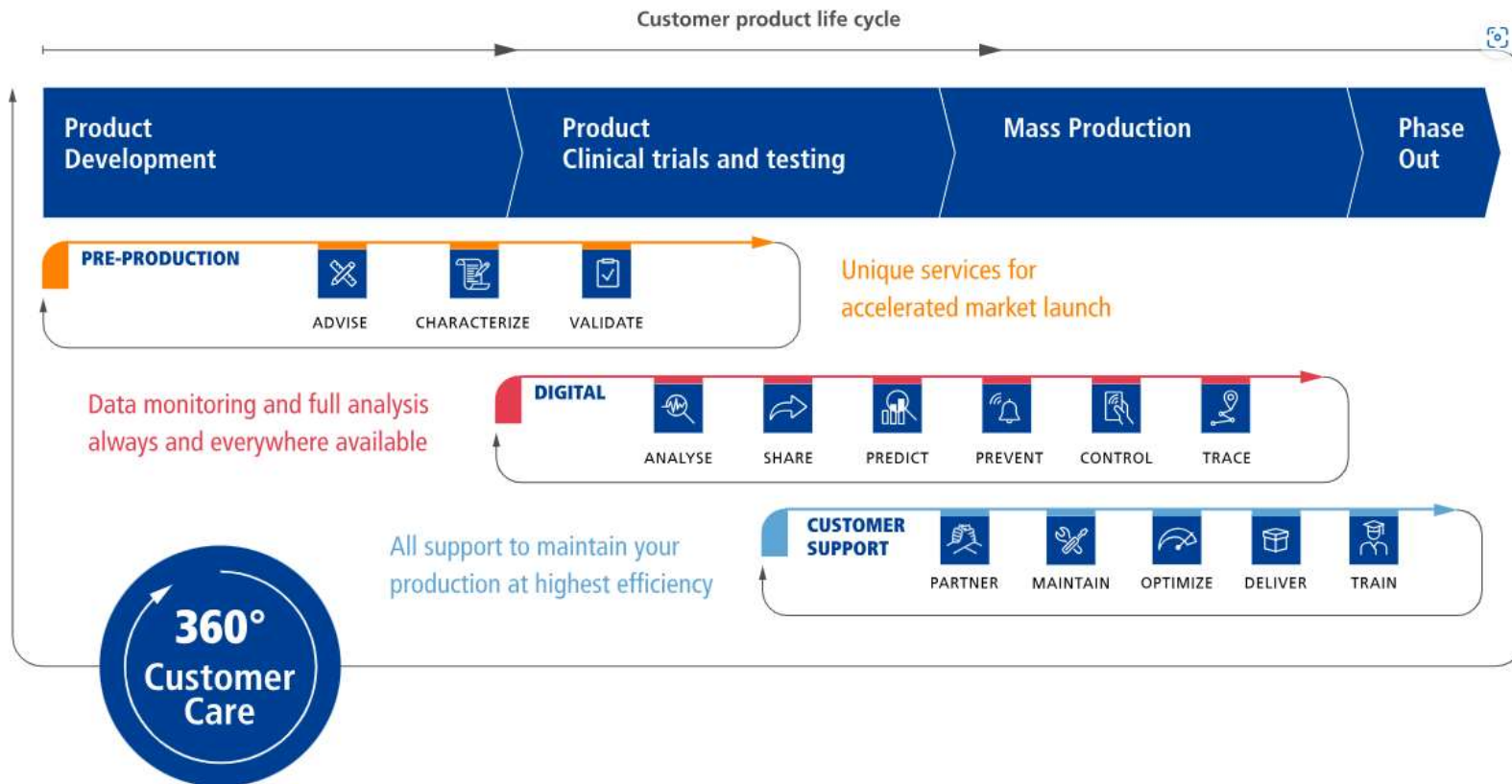
Mikron Automation

Scalable Solutions



Services

Division Mikron Automation – 360° Customer Care



For the assembly and testing of complex products

Pen injector



Airbag ignitor



Inhaler



Mikron Automation – key facts

Headquarters	Mikron Switzerland AG, Boudry
Experience	More than 100 years worldwide
Number of employees	832 FTE (31.12.2022)
Net sales	2022: CHF 184 million 2023: CHF 231 million
Main end user markets	Bluechip, Pharma/Medtech customers
Main markets	Europe, North America, South East Asia & China
Recent innovations	Control Software MOOS, ZC axis(patented)
Systems installed	More than 3,900
Order value	CHF 0.5 to 15 million
Projects per year	More than 60
Number of facilities	5 sites



Creating value with passion for precision

mikron.com