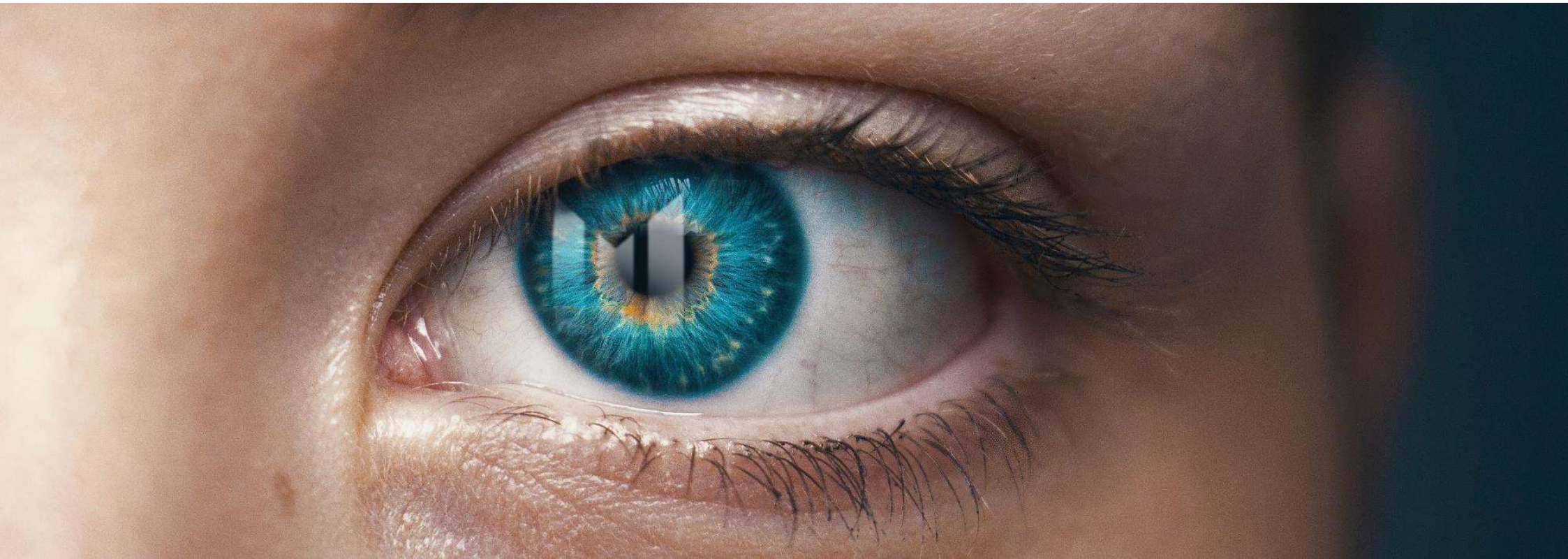




Creating value with passion for precision



Welcome to Mikron Group

# Content

1. Group Overview
2. Corporate Governance
3. Financial Figures
4. Mikron Machining Solutions
5. Mikron Automation

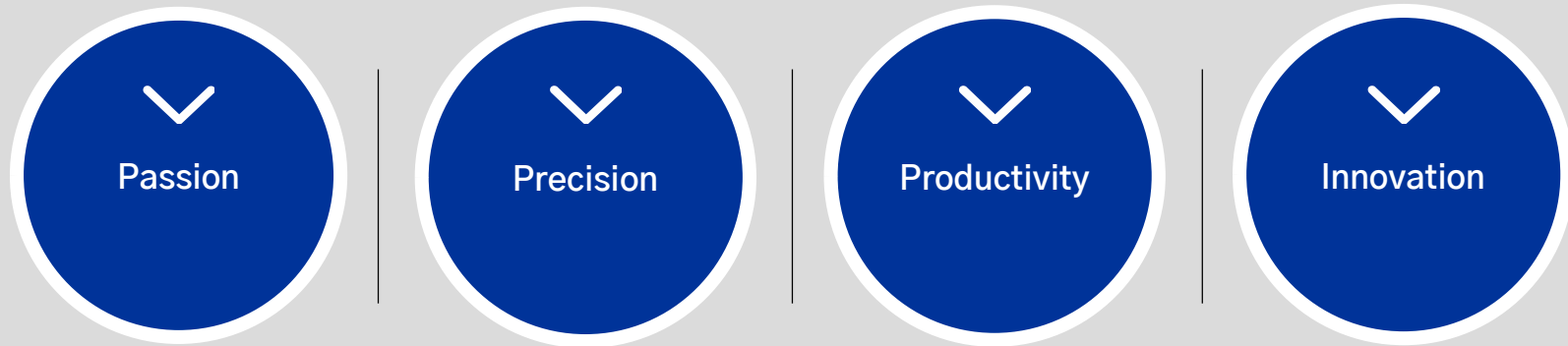




# Group Overview

# The Mikron Group

Creating value with passion for precision





PHARMA/MEDTECH



PASSION



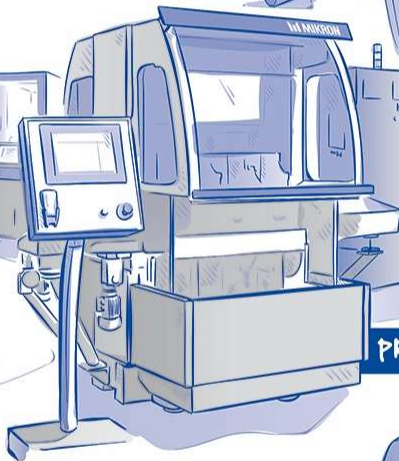
AUTOMOTIVE

PRECISION

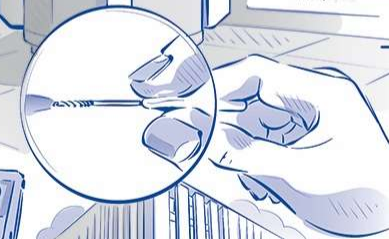


MIKRON MACHINING

MIKRON AUTOMATION



PRODUCTIVITY



MIKRON TOOL

THE WORLD OF  
**MIKRON**



INNOVATION



SERVICES

TECHNOLOGY CENTER

# Mikron Group

Creating value with passion for precision

## Mikron Machining Solutions



### Mikron Machining

Customized, highly productive machining systems and high-performance cutting tools



### Mikron Tool

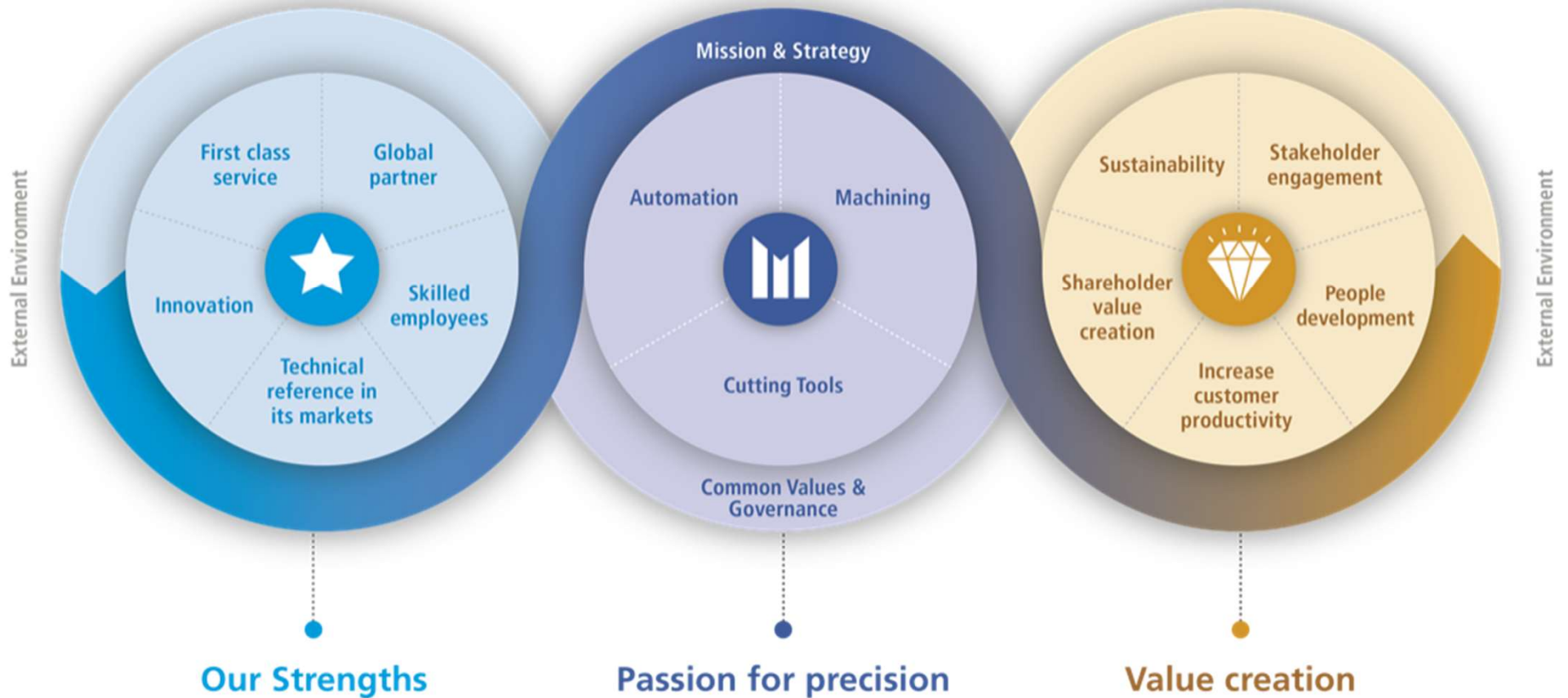
## Mikron Automation



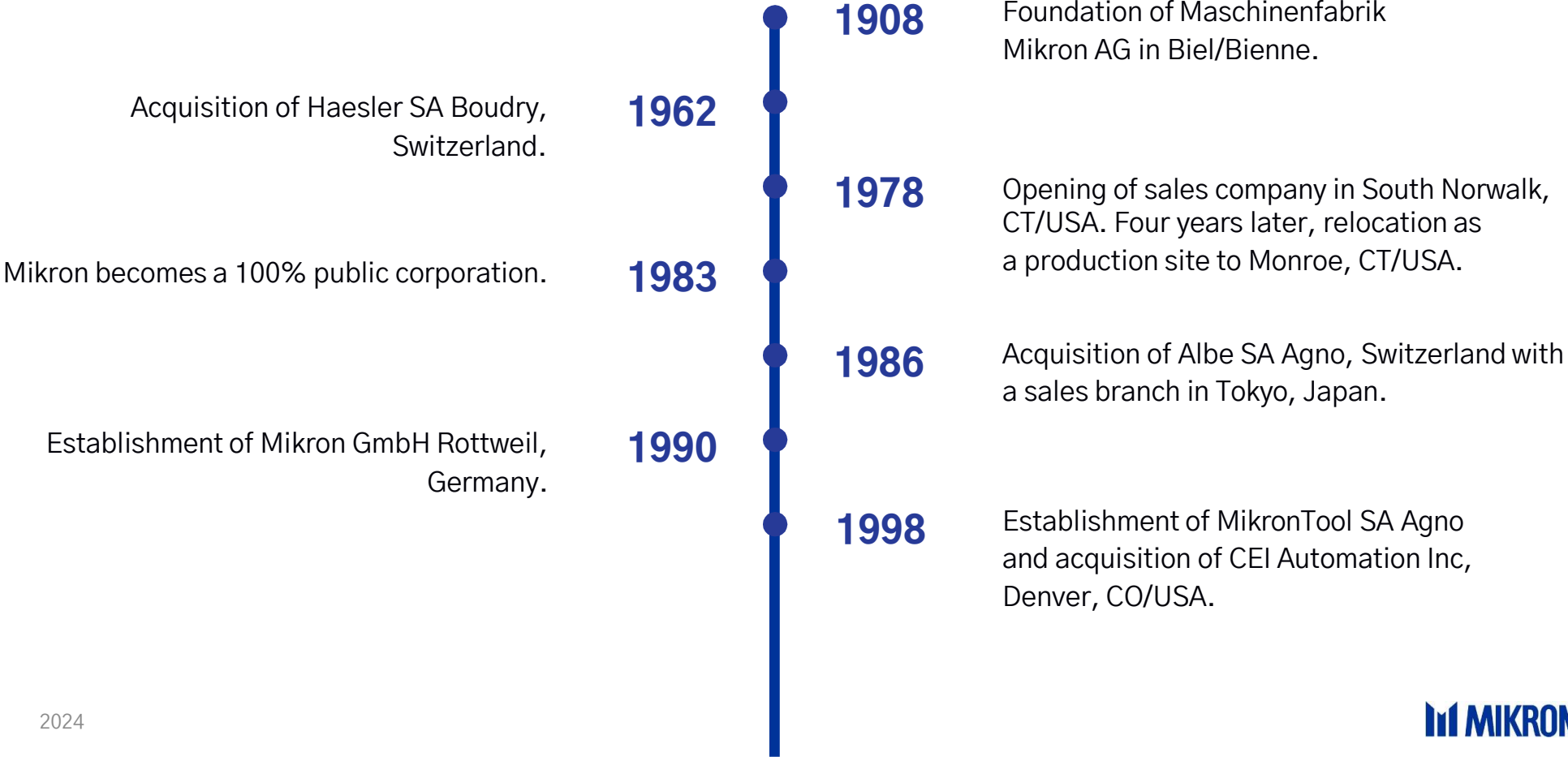
### Mikron Automation

Scalable and customized assembly systems

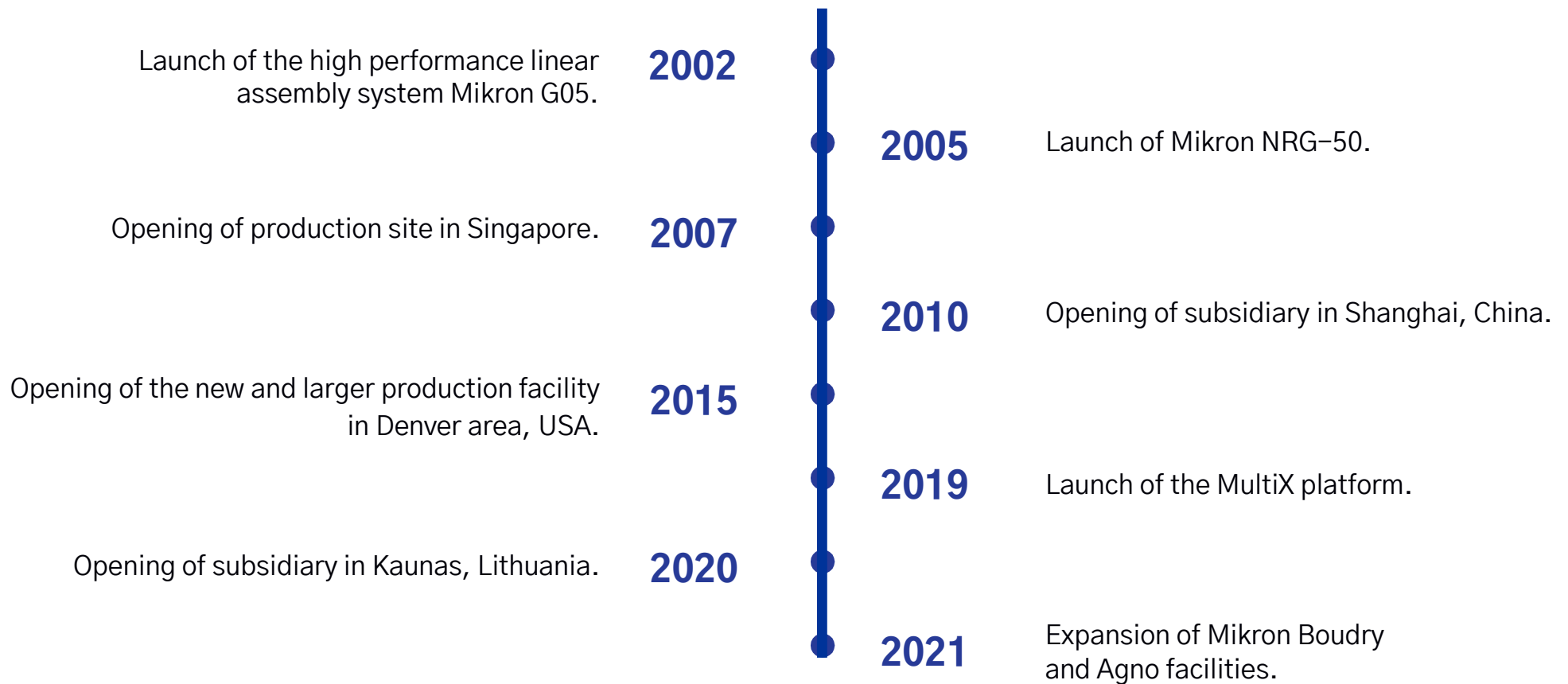
# The Mikron business model



# Our major milestones







Mikron Group

# The strategy of Mikron



The most productive assembly solutions, manufacturing systems and cutting tools



Long-term partner



Continuous development of technical skills and project teams



Customer proximity

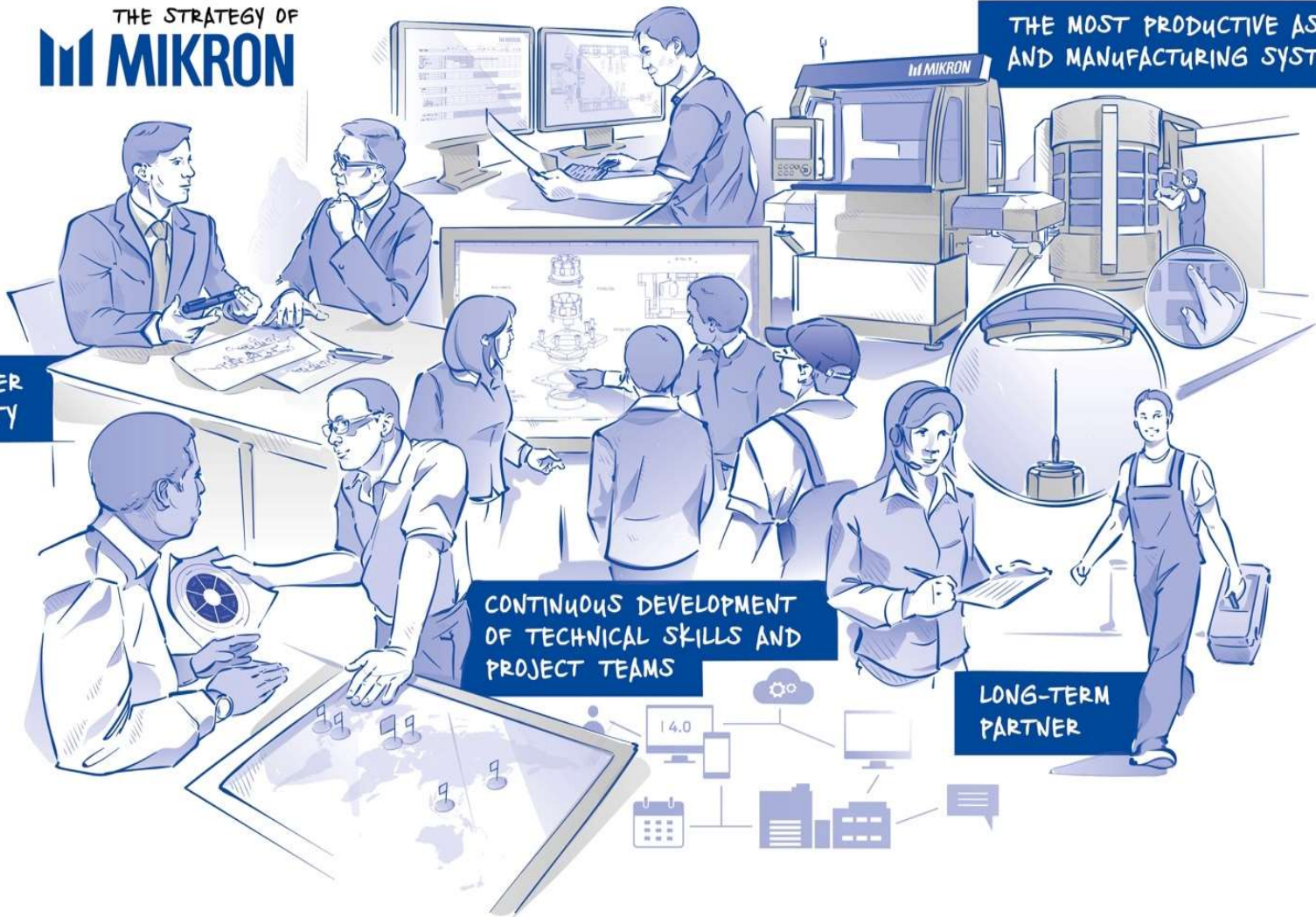
THE STRATEGY OF  
**MIKRON**

THE MOST PRODUCTIVE ASSEMBLY  
AND MANUFACTURING SYSTEMS

CUSTOMER  
PROXIMITY

CONTINUOUS DEVELOPMENT  
OF TECHNICAL SKILLS AND  
PROJECT TEAMS

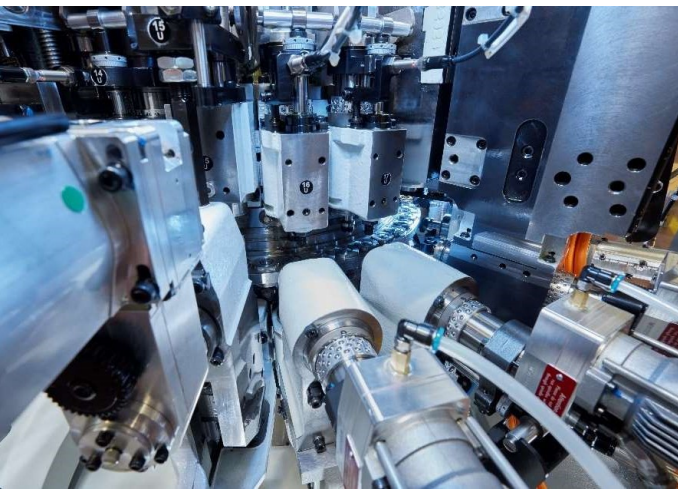
LONG-TERM  
PARTNER



Strategic focus

# The most productive assembly and manufacturing systems

Innovative systems,  
e.g. MultiX



Innovative tools,  
e.g. control software



Effective project management



Strategic focus

# Long-term partner

Service 24/7



Continuous improvement of products and systems



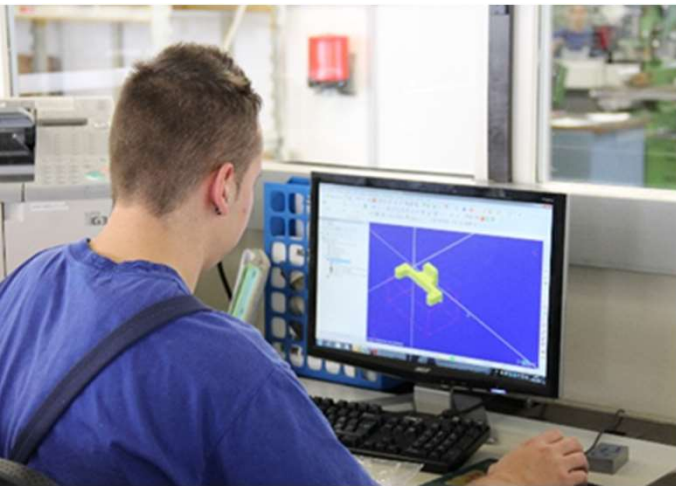
Engineering with the customer



Strategic focus

# Continuous development of technical skills and project teams

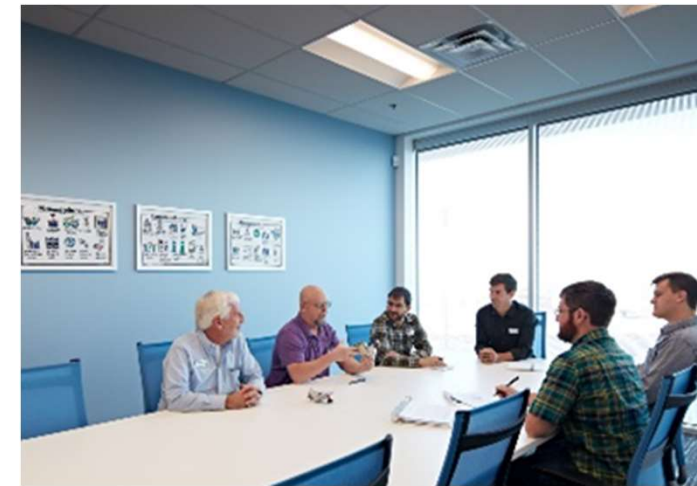
Over 90 apprentices,  
also in the USA



Technology Center of Mikron Tool  
in Agno



Leadership trainings



Strategic focus

# Customer proximity

Worldwide presence

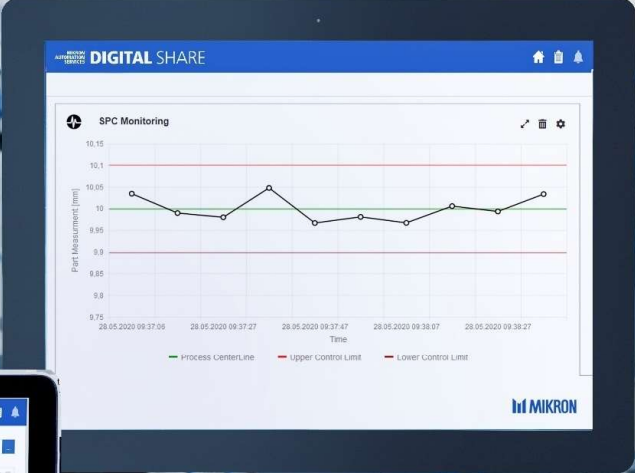


Expansion in the USA & Europe



Tool business in  
the FTZ Shanghai





# DIGITAL SERVICES

ANALYSE, PREDICT AND SHARE ANYWHERE, ANYTIME



# Digital Framework @ Mikron

Business strategy driven by digital

Digitalize the core



Product & service innovation



Customer interface  
Go to Market



Operations & supply chain



Support functions



New Digital Growth

Shared digital accelerators



People & organization



Data & analytics



Technology



Ecosystems

Digital enablers

- Mikron Automation
- Mikron Tool
- Mikron Machining

# Mikron Locations

Monroe, US



Rottweil, DE



Kaunas, LT



Denver, US



Boudry, CH



Agno, CH



Agno, CH



Shanghai, CN



Singapore, SGP

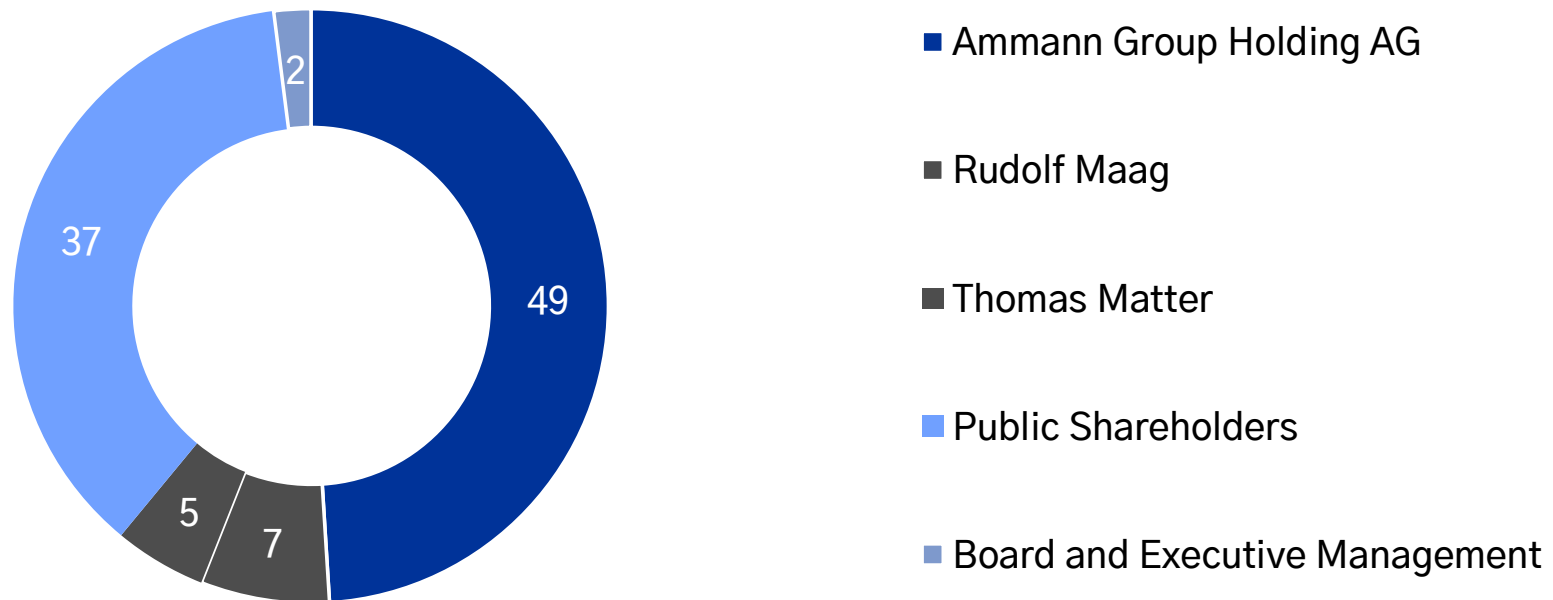


2

## Corporate Governance



# Ownership of Mikron Holding AG



# Board of Directors



**Paul Zumbühl**  
Chairman,  
non-executive,  
since 2018



**Andreas Casutt**  
Vice-Chairman,  
non-executive,  
since 2013



**Hans-Michael Hauser**  
Member,  
non-executive,  
since 2016



**Alexandra Bendler**  
Member,  
non-executive,  
since 2022



**Hans-Christian Schneider**  
Member,  
non-executive,  
since 2022

# Group Management



## **Marc Desrayaud**

CEO Mikron Group

since 2021

Master in Elektronik & Industrial Marketing

## **Rolf Rihs**

COO Mikron Automation

since 2002

Master in Mechanical Engineering

## **Javier Perez Freije**

CFO Mikron Group

since 2018

Doctorate in Industrial Engineering

# Mikron's Environmental, Social and Governance framework

## ESG focus areas

### Workplace



- Social Responsibility
- Health & Safety
- Employee Satisfaction
- Diversity

### Environment



- Business Integrity
- Environmental Protection and Emission

### Marketplace



- Supply Chain
- Product and Service Quality

### Innovation



- Production Solutions
- Process Innovation
- Economic Performance

3

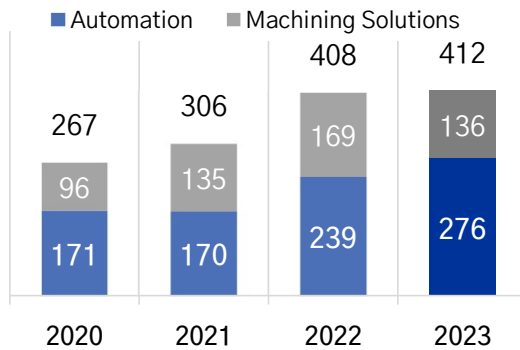
## Financial Figures



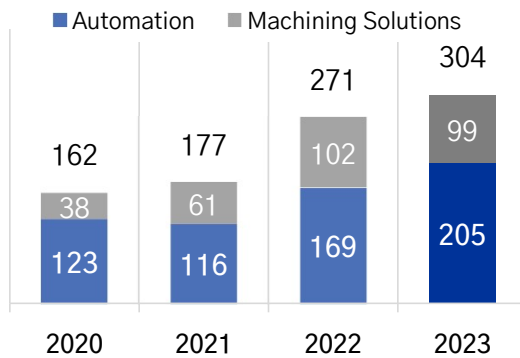


# Order Intake

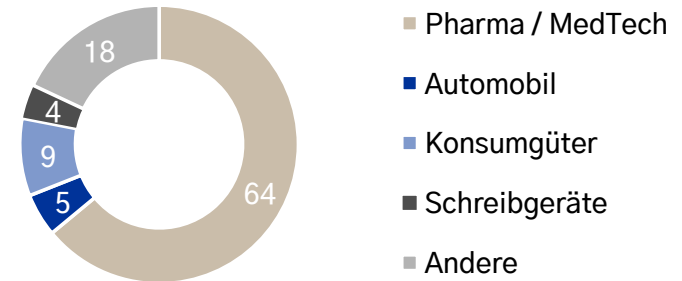
## Order intake in CHF Mio.



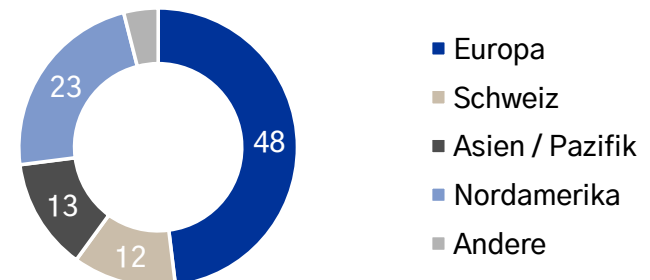
## Backlog in CHF Mio.



## Order intake by market segment in %

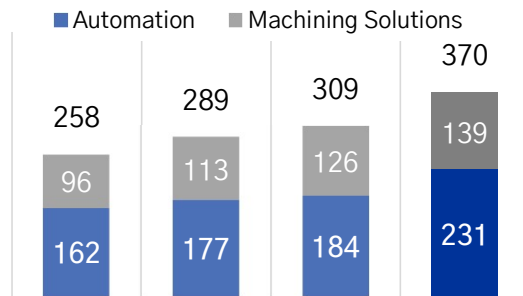


## Order intake by region in %

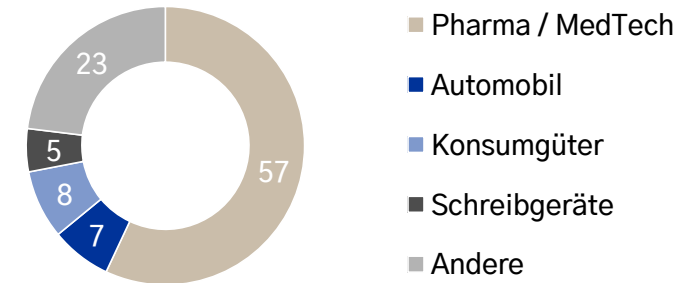


# Sales

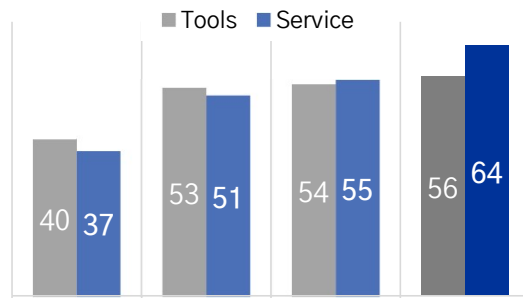
## Sales in CHF million



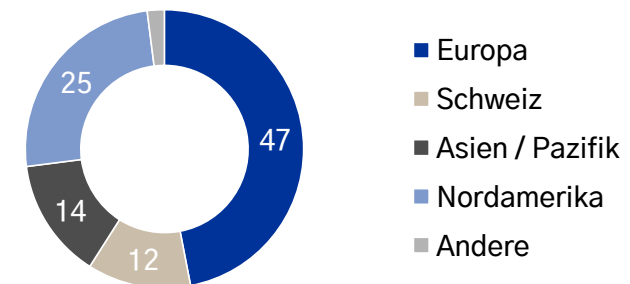
## Sales by market Segment in %



## Service & Tools in CHF million

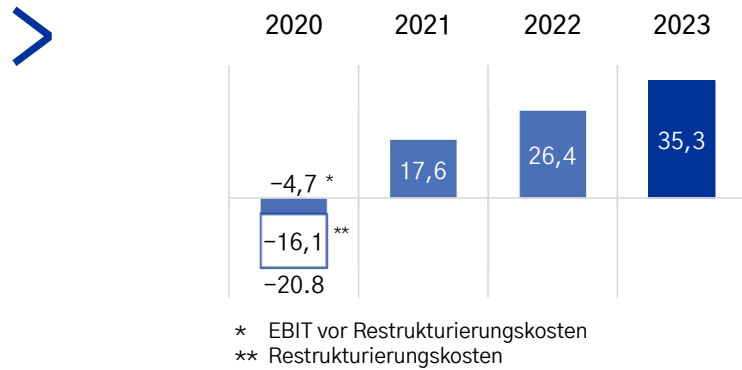


## Sales by region in %

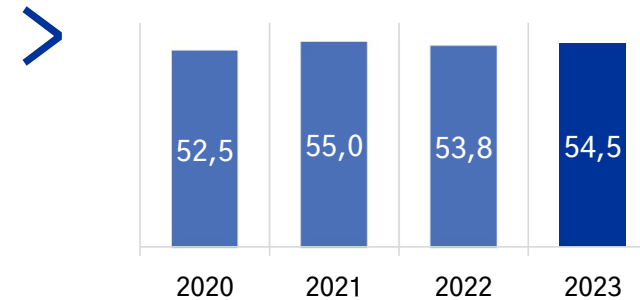


# Performance

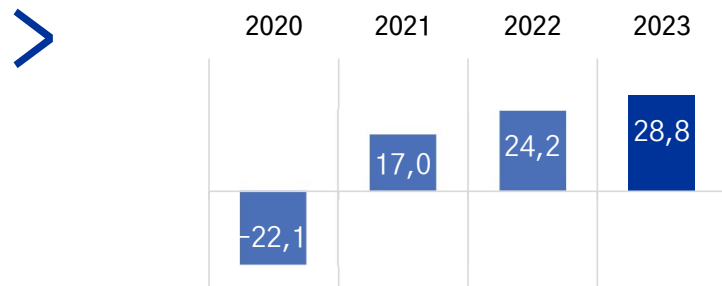
## EBIT in CHF million



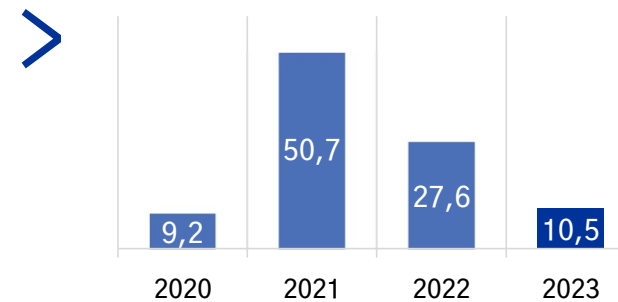
## Equity Ratio in %



## Net Result in CHF million



## Cash Flow from op. activities in CHF million



# Key Figures

in CHF million

in CHF Mio.	2020	2021	2022	2023
Order intake <sup>1)</sup>	267.3	305.7	408.0	412.1
Net sales	257.8	289.5	309.4	370.2
Order backlog <sup>1)</sup>	161.6	176.7	270.7	304.3
EBIT <sup>1)</sup>	-4.7*	17.6	26.4	35.3
<i>in% of net sales</i>	<i>-1.8%</i>	<i>6.1%</i>	<i>8.5%</i>	<i>9.5%</i>
No. of employees <sup>1)</sup>	1'331	1'327	1'414	1'548
Cash flow from operating activities	9.2	50.7	27.6	10.5
Shareholders equity	145.5	165.1	186.0	203.8
<i>in % of balance sheet total</i>	<i>52.5%</i>	<i>55.0%</i>	<i>53.8%</i>	<i>54.5%</i>
Net working capital <sup>1)</sup>	22.8	-2.0	6.3	31.6
Net liquidity	16.3	46.6	58.8	80.2

1) Alternative Performance Measures, see Annual Report 2022, pages 148 to 150

\* CHF million -20.8 after restructuring cost

4

## Mikron Machining Solutions





## Mikron Machining Solutions

Mikron Machining is the leading partner for high performance machining systems to manufacture complex and precise metal components in high volumes. We develop and produce the therefore necessary high-performance cutting tools itself.

# Customized and highly productive machining systems

## Machining systems



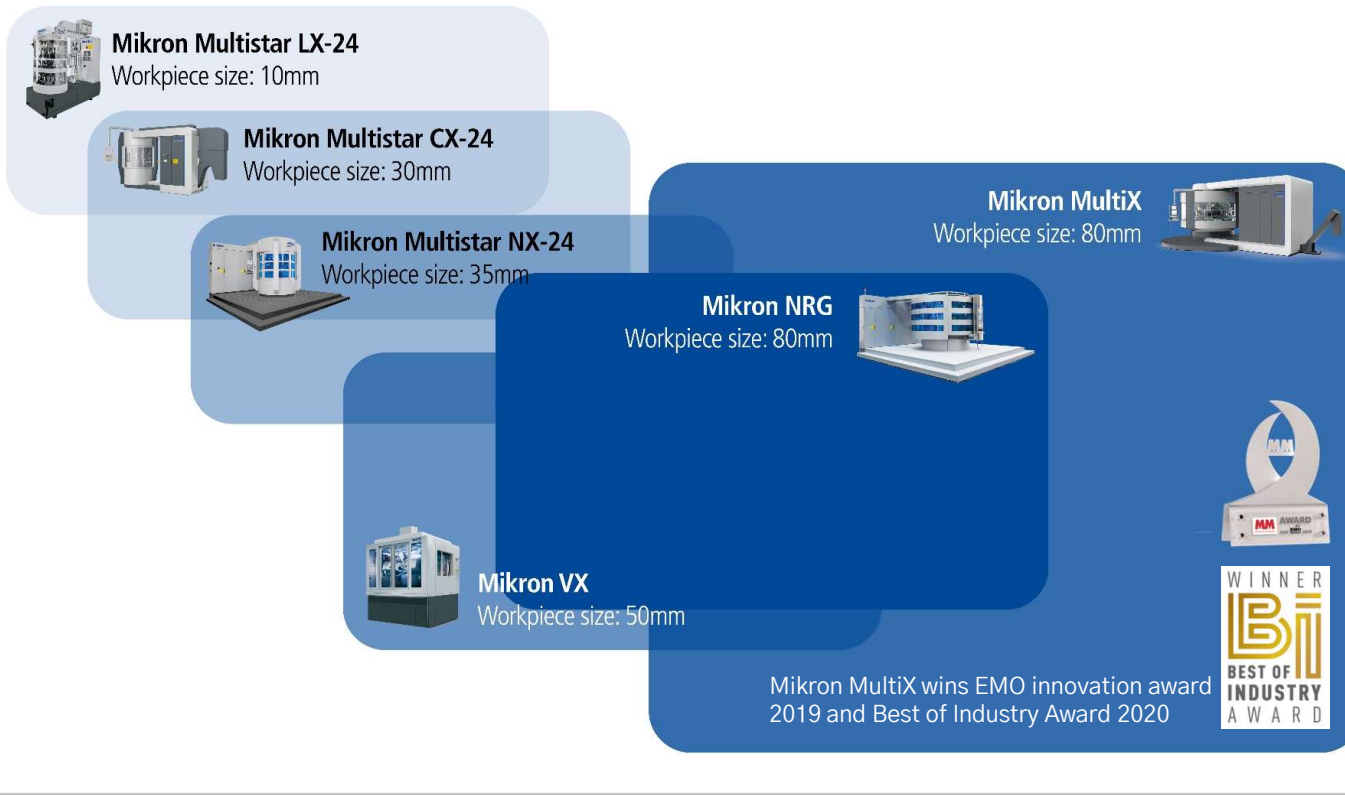
## Services



# Machining Systems + Innovative Services



PRODUCTIVITY >>>



FLEXIBILITY >>>



**Reactive**  
Technical Support –  
repair your machine



**Preventive**  
Service & Maintenance –  
prevent machine stops



**Predictive**  
miS4.0 – predict your  
machine maintenance



**Proactive**  
Business Support – keep &  
improve machine productivity



**Spare Parts**  
Reliable supply of original  
Mikron spare parts



**Second Life**  
Guarantee continuous use  
of you investment



# For the manufacture of complex high-precision components made of metal

Watch strap



HVAC compressor housing



Connector pin





## Drilling tools

Diameter: 0.1 mm to 32 mm

Depth: 3 – 50 x d

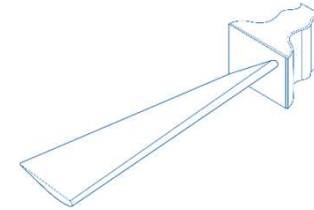
## Milling & Deburring tools

Diameter: 0.2 mm to 32 mm

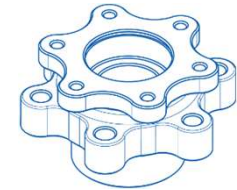
Depths: 1.5 – 5 x d



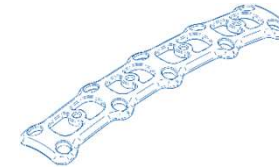
Energy



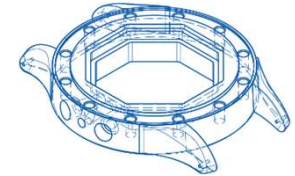
Automotive



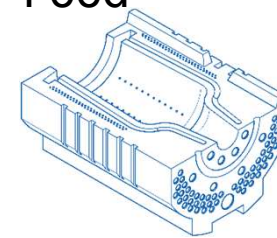
Medical



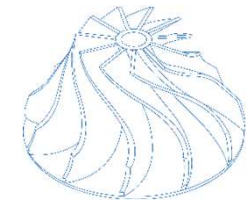
Watch



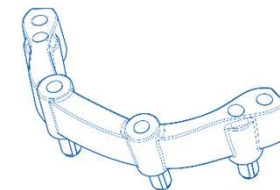
Food



Aerospace



Dental



Mechanical



 **MIKRON**

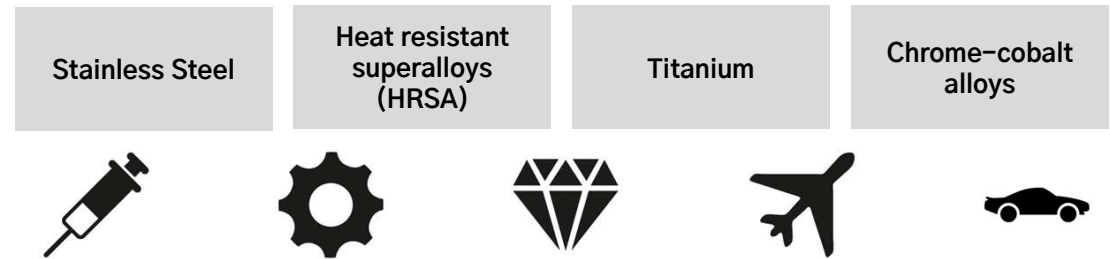
# Mikron Tools

New Tools for «4M» Materials



New solutions for growing market for difficult to machine materials

«4M»



# Mikron Machining Solutions – key facts

<b>Headquarters</b>	Mikron Switzerland AG, Agno
<b>Experience</b>	Over 100 years worldwide
<b>Number of employees</b>	561 FTE (31.12.2023, incl. Mikron Tool)
<b>Net sales</b>	2022: CHF 126 million (incl. Mikron Tool) 2023: CHF 139 million (incl. Mikron Tool)
<b>Main end user markets</b>	Bluechip automotive and watchmaker customers, and many hidden champions in diverse industries
<b>Main markets</b>	Europe, Asia & Pacific, North America
<b>Systems installed</b>	More than 7,000
<b>Order value</b>	CHF 0.4 to 6.0 million
<b>Projects per year</b>	80 to 150 (machines)
<b>Number of facilities</b>	4 sites

5

## Mikron Automation

Making complexity available



## Automation solutions

Mikron Automation is your worldwide partner for advanced assembly solutions.

# Scalable and customized assembly systems

Engineering and project management



Process integration

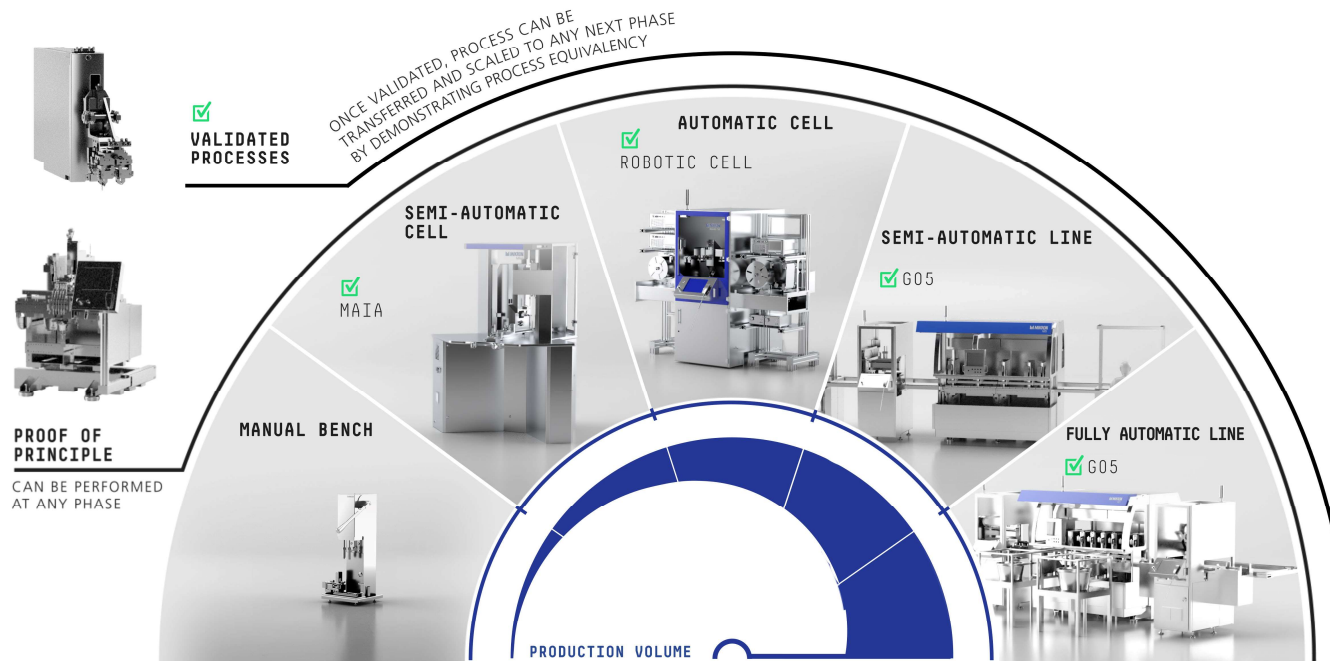


Documentation and services



# Mikron Automation

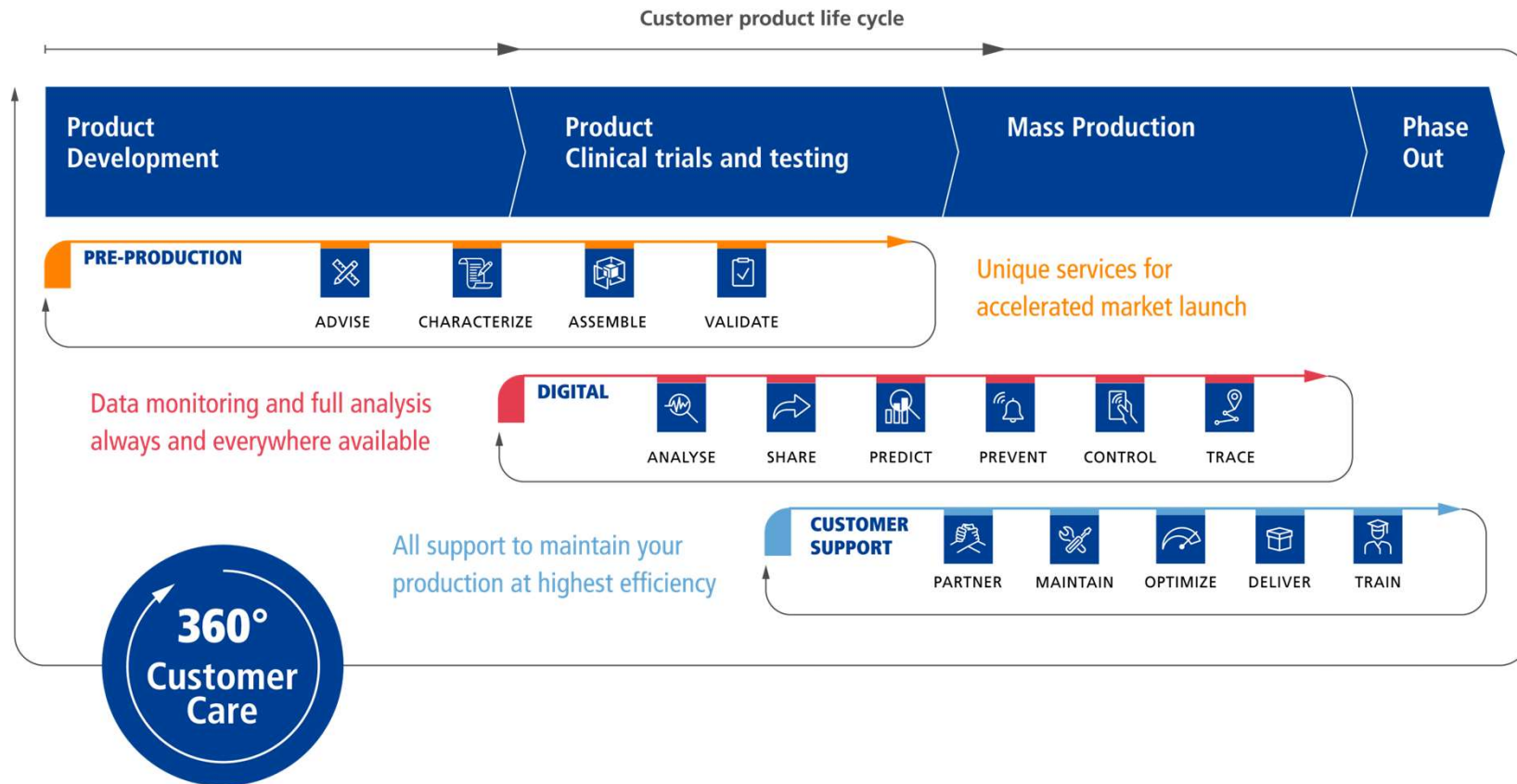
## Scalable Solutions





# Services

## Division Mikron Automation – 360° Customer Care



# For the assembly and testing of complex products

Pen injector



Airbag ignitor



Inhaler



# Mikron Automation – key facts

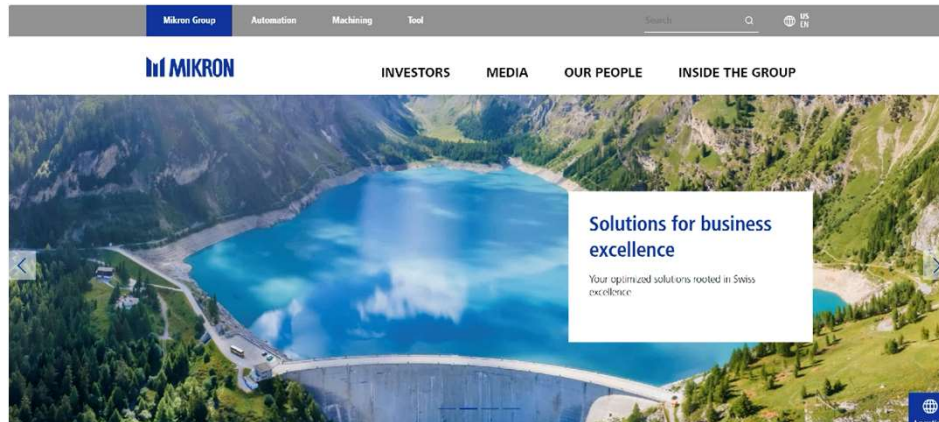
Headquarters	Mikron Switzerland AG, Boudry
Experience	More than 100 years worldwide
Number of employees	961 FTE (31.12.2023)
Net sales	2022: CHF 184 million 2023: CHF 231 million
Main end user markets	Bluechip, Pharma/Medtech customers
Main markets	Europe, North America, South East Asia & China
Recent innovations	Control Software MOOS, ZC axis(patented)
Systems installed	More than 4,100
Order value	CHF 0.5 to 15 million
Projects per year	More than 100
Number of facilities	5 sites



**Creating value with passion for precision**

[mikron.com](https://mikron.com)

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[www.mikron.com](http://www.mikron.com)

